

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, November 15, 2019 at the hour of 9:00 A.M., at 1950 W. Polk Street, in Conference Room 5301, Chicago, Illinois.

## **I. Attendance/Call to Order**

Chair Reiter called the meeting to order.

Present: Acting Chair Mike Koetting (Substitute Member) and Directors Hon. Dennis Deer, LCPC, CCFC; Ada Mary Gugenheim (Substitute Member); and David Ernesto Munar (3)

Director Heather M. Prendergast, MD, MS, MPH

Present

Telephonically: Director Mary B. Richardson-Lowry (1)

Absent: Chair Robert G. Reiter, Jr. (1)

Director Gugenheim, seconded by Director Munar, moved to allow Director Richardson-Lowry to telephonically participate in the meeting as a voting member.  
THE MOTION CARRIED UNANIMOUSLY.

Additional attendees and/or presenters were:

Ekerete Akpan – Chief Financial Officer  
Claudia Fegan, MD – Chief Medical Officer  
Charles Jones – Chief Procurement Officer  
Jeff McCutchan –General Counsel

Deborah Santana – Secretary to the Board  
John Jay Shannon, MD – Chief Executive Officer

## **II. Public Speakers**

Acting Chair Koetting asked the Secretary to call upon the registered public speakers.

The Secretary responded that there were none present.

## **III. Action Items**

### **A. Minutes of the Finance Committee Meeting, October 18, 2019**

Director Munar, seconded by Director Gugenheim, moved to accept the Minutes of the Finance Committee Meeting of October 18, 2019. THE MOTION CARRIED UNANIMOUSLY.

### **B. Contracts and Procurement Items (Attachment #1)**

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

Mr. Jones noted that request number 12 is being withdrawn.

### **III. Action Items**

#### **B. Contracts and Procurement Items (continued)**

During the discussion of request number 17, regarding receiving consulting services from the University of Illinois at Chicago (UIC) Department of Pathology, Acting Chair Koetting indicated that he would like to see an overview of all of these types of relationships that CCH has with other hospitals and institutions. Dr. John Jay Shannon, Chief Executive Officer, concurred and stated that an overview would be appropriate to present to the Board at a future meeting; he noted that, in April of each year, the Quality and Patient Safety Committee receives an overview of affiliation/educational agreements and considers those that are presented for approval at that time.

Director Munar, seconded by Director Gugenheim, moved the approval of request numbers 1 through 17, with the exception of request number 12, which was withdrawn, and subject to completion of review by Contract Compliance, where appropriate. THE MOTION CARRIED UNANIMOUSLY.

#### **C. Any items listed under Section III**

### **IV. Report from Chief Procurement Officer**

- A. Report on Minority and Women-Owned Business Enterprise (M/WBE) Participation** (Attachment #2)
- B. Report of emergency purchases** (none presented)

Mr. Jones provided an overview of the Report on M/WBE Participation presented for the Committee's information. The Committee reviewed and discussed the information.

### **V. Report from the Chief Financial Officer** (Attachment #3)

- **Metrics**
- **Financials: September 2019**

Mr. Akpan provided an overview of the metrics and Financials through September 2019. The Committee reviewed and discussed the information.

### **VI. Adjourn**

As the agenda was exhausted, Acting Chair Koetting declared the meeting  
ADJOURNED.

Respectfully submitted,  
Finance Committee of the  
Board of Directors of the  
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX  
Mike Koetting, Acting Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX  
Deborah Santana, Secretary

Follow-up / Requests:

Follow-up: Overview of the educational/affiliation/clinical services relationships CCH has with other hospitals and institutions to be presented to the Board at a future meeting. Page 2

Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
November 15, 2019

ATTACHMENT #1

COOK COUNTY HEALTH AND HOSPITALS SYSTEM  
ITEM III(B)  
NOVEMBER 15, 2019 FINANCE COMMITTEE MEETING  
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Accept Grant Renewals</b>							
1	Illinois Department of Public Health	Service - Public Health Emergency Preparedness Program	Grant renewal amount: \$997,902.00	n/a	n/a	CCDPH	4
2	Illinois Public Health Institute (IPHI)	Service - Chicago Collaboration to Advance Reach, Equity and Systems (Chicago CARES) to Prevent Diabetes	Grant renewal amount: \$122,000.00	n/a	n/a	System	5
3	Illinois Department of Public Health	Service - pre-school vision and hearing screening	Grant renewal amount: \$37,184.00	n/a	n/a	CCDPH	6
<b>Amend and Increase Contract</b>							
4	The Guardian Life Insurance Company	Service - claims reimbursements to Medicaid providers	\$165,551,924.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2019/4 responses	Managed Care	7
<b>Extend and Increase Contracts</b>							
5	Cardinal Health	Product - distribution of medical and surgical supplies	\$12,166,667.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2015/4 responses	System	8
6	DePuy Synthes Sales Inc.	Product - trauma implants and orthopedic supplies	\$860,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/7 responses	System	9
7	Teletracking Technologies, Inc.	Service - software support, maintenance and enhancements	\$510,731.00	Sole Source	n/a	System	10
8	Guy Brown Management, LLC	Product and Service - office supplies	\$426,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2015/5 responses	System	11

COOK COUNTY HEALTH AND HOSPITALS SYSTEM  
ITEM III(B)  
NOVEMBER 15, 2019 FINANCE COMMITTEE MEETING  
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Extend and Increase Contracts (continued)</b>							
9	Ajilon Professional Staffing	Service - temporary staffing	\$210,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2012/4 responses	System	12
<b>Amend, Extend and Increase Contract</b>							
10	Beckman Coulter, Inc.	Product and Service - lab automation equipment, reagents, services and software	\$4,148,130.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/3 responses	System	13
<b>Execute Contracts</b>							
11	GE Healthcare IITTS USA Corporation	Service - maintenance and repair for the Picture Archiving & Communication System (PACS), including system upgrades	\$4,802,292.00	GPO	2	System	14
12	McDonagh Construction	Service - demolition of Sengstacke Health Center	\$720,000.00	RFP	4	PHCC	15
13	Medtronic USA, Inc.	Product - spinal cord stimulation products and spinal column stimulators, intrathecal pumps	\$565,000.00	Sole Source	n/a	System	16
14	Medical Resource Analytics and Informatics Alliance (MRAIA)	Service - central data repository administrator for Chicago HIV Interactive Linkage Network	\$406,000.00	RFP	2	System	17
15	Vision RT Inc.	Service - comprehensive service and support contract for the Vision RT System, including service upgrades	\$209,319.00	Sole Source	n/a	System	18

COOK COUNTY HEALTH AND HOSPITALS SYSTEM  
ITEM III(B)  
NOVEMBER 15, 2019 FINANCE COMMITTEE MEETING  
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Execute Contracts (continued)</b>							
16	American Messaging Systems	Service - pager services	\$182,400.00	Sole Source	n/a	System	19
17	Board of Trustees of the University of Illinois	Service - neuropathologist and derma pathology consulting services with UIC Department of Pathology	\$282,765.00	Sole Source	n/a	SHCC	20

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Terry Mason M.D., Chief Operating Officer, Cook County Department of Public Health	
<b>DATE:</b> 11/05/2019		<b>PRODUCT / SERVICE:</b> Service – Public Health Emergency Preparedness Program	
<b>TYPE OF REQUEST:</b> Accept Grant Renewal		<b>VENDOR / SUPPLIER:</b> Illinois Department of Public Health, Springfield, Illinois	
<b>ACCOUNT:</b> 9031801-53462		<b>FISCAL IMPACT NOT TO EXCEED:</b>	<b>GRANT FUNDED AMOUNT:</b> \$997,902.00
<b>CONTRACT PERIOD:</b> 07/01/2019 thru 06/30/2020		<b>CONTRACT #:</b> 07180016H	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			

### PRIOR CONTRACT HISTORY:

The previous Grant Agreement was approved by the CCH Board of Directors on 01/25/2019 for twelve (12) months from 07/01/2018 thru 06/30/2019 in the amount of \$1,110,153.00.

### NEW PROPOSAL JUSTIFICATION:

As a state certified health department, the Cook County Department of Public Health (CCDPH) is mandated to provide public health emergency preparedness and response to include hazard vulnerability risk assessment, self-assessment of emergency capabilities, and formulation of an annual work plan for the next program year.

\*The cost of the early termination of this grant is estimated at \$290,168.00.

### TERMS OF REQUEST:

This is a request to accept grant renewal number 07180016H in an amount not to exceed \$997,902.00, as needed, for a period of twelve (12) months from 07/01/2019 thru 06/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: NA

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, MD, Chief Executive Officer

**APPROVED**

NOV 22 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #

1

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Leticia Reyes-Nash, Director of Programmatic Services		<b>EXECUTIVE SPONSOR:</b> Debra Carey, Deputy Chief Executive Officer, Operations	
<b>DATE:</b> 11/05/2019		<b>PRODUCT / SERVICE:</b> Service – Chicago Collaboration to Advance Reach, Equity, and Systems (Chicago CARES) to Prevent Diabetes	
<b>TYPE OF REQUEST:</b> Accept Grant Renewal		<b>VENDOR / SUPPLIER:</b> Illinois Public Health Institute (IPHI), Chicago, IL	
<b>ACCOUNT:</b> NA		<b>FISCAL IMPACT NOT TO EXCEED:</b>	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> \$122,000.00
<b>CONTRACT PERIOD:</b> 09/30/2019 thru 09/29/2020		<b>CONTRACT NUMBER:</b> NA	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> NA			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> NA			

### PRIOR CONTRACT HISTORY:

On 11/30/2018 the CCH Board of Directors approved a grant contract with the Illinois Public Health Institute in the amount of \$135,000.00 for a twelve (12) month period from 09/30/2018 thru 09/29/2019.

### NEW PROPOSAL JUSTIFICATION:

This is a grant renewal for the CCH Diabetes Prevention Program (DPP) which aims to support patients with pre-diabetes in maintaining a healthy lifestyle and expand access to crucial preventive services.

### TERMS OF REQUEST:

This is a request to accept grant renewal in an amount not to exceed \$122,000.00 as needed, for a period of twelve (12) months from 09/30/2019 thru 09/29/2020.

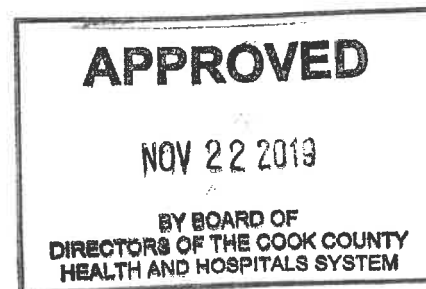
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: NA

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer



Request #

2

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Terry Mason, MD, Chief Operating Officer, Cook County Department of Public Health	
<b>DATE:</b> 11/05/2019		<b>PRODUCT / SERVICE:</b> Service – Pre-school Vision and Hearing Screening	
<b>TYPE OF REQUEST:</b> Accept Grant Renewal		<b>VENDOR / SUPPLIER:</b> Illinois Department of Public Health, Springfield, Illinois	
<b>ACCOUNT:</b> *9691901		<b>FISCAL IMPACT NOT TO EXCEED:</b>	<b>GRANT FUNDED AMOUNT:</b> \$37,184.00
<b>CONTRACT PERIOD:</b> 07/01/2018 thru 06/30/2019		<b>REVISED CONTRACT PERIOD:</b> 07/01/2019 thru 06/30/2020	<b>CONTRACT #:</b> 03788410H
<b>COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			

### PRIOR CONTRACT HISTORY:

The CCH Board of Directors approved a grant contract on 04/26/2019 in the amount of \$37,184.00 for a period of twelve (12) months from 07/01/2018 thru 06/30/2019.

### NEW PROPOSAL JUSTIFICATION:

As a state certified health department, the Cook County Department of Public Health (CCDPH) receives funding to provide vision and hearing screening services. Preschool children three (3) years of age and older in licensed childcare facilities are given priority to ensure full participation in the educational environment. Children that fail their initial screenings are rescreened. Children identified with vision/hearing deficiencies at the rescreen are referred for diagnostic evaluation and intervention. This program is not mandated.

\*The cost of early termination of this grant is \$0.00.

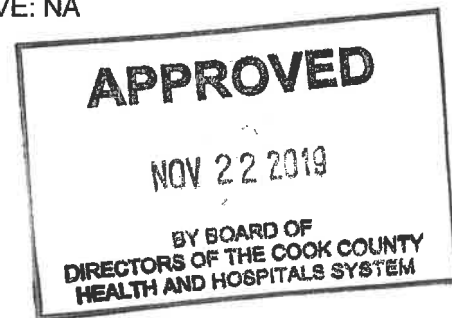
### TERMS OF REQUEST:

This is a request to accept grant renewal number 03788410H in an amount not to exceed \$37,184.00, as needed, for a twelve (12) month period from 07/01/2019 thru 06/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: NA

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, MD, Chief Executive Officer



Request #

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Esther Macchione, Chief Operating Officer, Health Plan Services		<b>EXECUTIVE SPONSOR:</b> James Kiamos, Chief Executive Officer, Health Plan Services	
<b>DATE:</b> 11/07/2019		<b>PRODUCT / SERVICE:</b> Service – Claims Reimbursements to Medicaid Providers	
<b>TYPE OF REQUEST:</b> Amend and Increase Contract		<b>VENDOR / SUPPLIER:</b> The Guardian Life Insurance Company, New York, NY	
<b>ACCOUNT:</b> 521155	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$165,551,924.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 10/01/2019 thru 9/30/2022		<b>CONTRACT NUMBER:</b> H19-25-054	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2019-4)			

### PRIOR CONTRACT HISTORY:

The CCH Board of Directors approved Contract number H19-25-054 on 06/28/2019 for the not-to-exceed amount of \$6,983,280.00 for a period of thirty-six (36) months from 10/01/2019 thru 09/30/2022. The contract covered administrative costs only.

### NEW PROPOSAL JUSTIFICATION:

This request is to provide funding for dental and vision claims costs allowing payment for the delivery of covered services to CountyCare Medicaid members.

### TERMS OF REQUEST:

This is a request to amend and increase contract H19-25-054 in an amount not to exceed \$165,551,924.00 as needed for a thirty-six (36) month period from 10/01/2019 thru 09/30/2022.

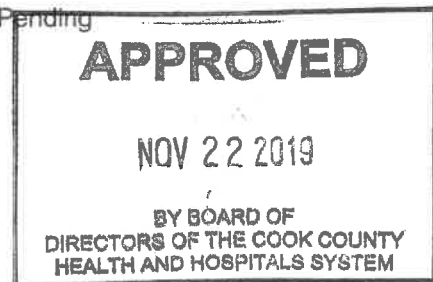
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer



Request #

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Kathy Lorenc, Director Strategic Sourcing & Procurement		<b>EXECUTIVE SPONSOR:</b> Charles A. Jones, Chief Procurement Officer	
<b>DATE:</b> 11/05/2019		<b>PRODUCT / SERVICE:</b> Product – Distribution of Medical & Surgical Supplies	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Cardinal Health, Dublin, OH	
<b>ACCOUNT:</b> 530785		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$12,166,667.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 02/02/2015 thru 11/30/2019		<b>REVISED CONTRACT PERIOD</b> 12/01/2019 thru 03/31/2020	<b>CONTRACT NUMBER:</b> H15-25-011
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2015-4)			

### PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H15-25-011 on 12/12/2014 in the amount of \$60,000,000.00 for a period of thirty-six (36) months from 02/01/2015 thru 01/31/2018. On 06/30/2017 the CCH Board of Directors approved a request, to extend the contract through 01/31/2019 and increase by \$36,500,000.00. On 01/25/2019 the CCH Board of Directors approved a request, to extend the contract through 07/31/2019 and increase by \$18,250,000.00. On 07/26/2019 the CCH Board of Directors approved a request, to extend the contract until 11/30/2019 and increase the contract by \$12,166,667.00.

### NEW PROPOSAL JUSTIFICATION:


This request will allow Cardinal Health our primary distributor of the medical/surgical supplies to continue providing daily supplies. During the transition period to a new vendor pricing will be at the same rates as previously contracted.

### TERMS OF REQUEST:

This is a request to extend and increase contract number H15-25-011 in an amount not to exceed \$12,166,667.00, as needed, for a period of four (4) months from 12/01/2019 thru 03/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Richard Keen, M.D., Chair Department of Surgery		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Chief Medical Officer	
<b>DATE:</b> 11/05/2019		<b>PRODUCT / SERVICE:</b> Product – Trauma Implants and Orthopedic Supplies	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> DePuy Synthes Sales Inc., West Chester, PA	
<b>ACCOUNT:</b> 530785		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$860,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>ORIGINAL CONTRACT PERIOD:</b> 12/01/2016 thru 11/30/2019		<b>REVISED CONTRACT PERIOD:</b> 12/01/2019 thru 03/31/2020	<b>CONTRACT NUMBER:</b> H16-25-132
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2016-7)			

### PRIOR CONTRACT HISTORY:

CCH Board of Directors approved contract number H16-25-132 on 08/26/2016, in the amount of \$2,700,000.00 for a period of thirty-six (36) months from 9/1/2016 thru 8/31/2019. Contract was executed for a date of 12/01/2016 thru 11/30/2019.

### NEW PROPOSAL JUSTIFICATION:


This request is for the provision of trauma and orthopedic line of supplies such as: plates, screws, rods, etc...for CCH Surgery Administration. The implants will be utilized to replace or provide fixation of bone or to replace articulating surface of joints.

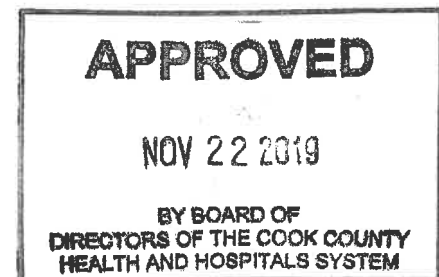
### TERMS OF REQUEST:

This is a request to extend and increase contract number H16-25-132 in an amount not to exceed \$860,000.00 as needed for a four (4) month period from 12/01/2019 thru 03/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer



Request #

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Robert L. Sumter, Ph.D., Chief Information Officer	
<b>DATE:</b> 11/05/2019		<b>PRODUCT / SERVICE:</b> Service-Software Support, Maintenance and Enhancements	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Teletracking Technologies, Inc., Pittsburgh, PA	
<b>ACCOUNT:</b> 540129		<b>FISCAL IMPACT NO TO EXCEED:</b> \$510,731.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 12/16/2016 thru 12/15/2019		<b>REVISED CONTRACT PERIOD:</b> 12/16/2019 thru 12/15/2020	<b>CONTRACT NUMBER:</b> H17-25-019
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

Contract number H17-25-019 was approved by the Cook County Health (CCH) Board of Directors on 12/16/2016 in the amount of \$857,598.00, for the thirty-six (36) month period of 12/16/2016 thru 12/15/2019.

### NEW PROPOSAL JUSTIFICATION:

This request is for the continual provision of maintenance and support of the Bed Tracking and Pre Admit software applications that helps prevent overcrowding and patient wait time. This software uses existing telephone and pager networks to reach environmental service employees who then access all necessary information through an interactive Voice Response System. This communication and information flow helps reduce the number of emergent cleaning requests, improves bed turnover, and helps streamline and optimize patient flow.


This request is a sole source due to the proprietary software that can only be maintained by Teletracking. To switch to another Bed tracking and Pre Admit software solution at this time would be both cost prohibitive and disruptive to operations.

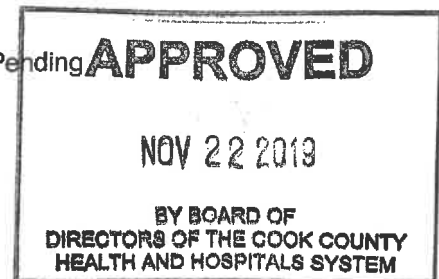
### TERMS OF REQUEST:

This is a request to extend and increase contract number H17-25-019 in the amount of \$510,731.00, as needed, for a period of twelve (12) month from 12/16/2019 through 12/15/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer




Request #

7

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Dan Ruiz, Senior Manager of Supply Chain, Operations & Logistics, Material Management		<b>EXECUTIVE SPONSOR:</b> Ekerete Akpan, Chief Financial Officer 	
<b>DATE:</b> 11/05/2019	<b>PRODUCT / SERVICE:</b> Product/Service – Office Supplies		
<b>TYPE OF REQUEST:</b> Extend and Increase Contract	<b>VENDOR / SUPPLIER:</b> Guy Brown Management, LLC, Brentwood, TN		
<b>ACCOUNT:</b> 530785	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$426,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>	
<b>CONTRACT PERIOD:</b> 01/01/2015 thru 06/30/2019	<b>REVISED CONTRACT PERIOD:</b> 07/01/2019 thru 11/30/2019	<b>CONTRACT NUMBER:</b> H15-25-025	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2015-5)			

### PRIOR CONTRACT HISTORY:

Contract number H15-25-025 was approved by the Cook County Health (CCH) Board of Directors on 01/30/2015 for a period of thirty-six (36) months from 01/01/2015 thru 12/31/2017 in the amount of \$1,761,580.47. Amendment was executed on behalf of CCH Board of Directors on 09/28/2018 to extend the contract until 01/31/2019 and increase the contract in the amount of \$525,000.00. An Amendment was executed on behalf of Supply Chain Management (SCM) effective 02/01/2019 to extend the contract term until 06/30/2019.

### NEW PROPOSAL JUSTIFICATION:

This request to increase the contract is to pay for outstanding invoices owed to the vendor during the RFP process and new vendor transition period.

### TERMS OF REQUEST:

This is a request to extend and increase contract number H15-25-025 in an amount not to exceed \$426,000.00, as needed, for a period of five (5) months from 07/01/2019 thru 11/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO: 

John Jay Shannon, M.D., Chief Executive Officer

**Request #**

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Dorothy Loving, Executive Director of Finance Annie Peterson, Director, Revenue Cycle		<b>EXECUTIVE SPONSOR:</b> Ekerete Akpan, Chief Financial Officer 	
<b>DATE:</b> 11/05/2019	<b>PRODUCT / SERVICE:</b> Service - Temporary Staffing		
<b>TYPE OF REQUEST:</b> Extend and Increase Contract	<b>VENDOR / SUPPLIER:</b> Ajilon Professional Staffing, Jacksonville, FL		
<b>ACCOUNT:</b> 520825	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$210,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>	
<b>CONTRACT PERIOD:</b> 12/1/2012 thru 11/30/2019	<b>REVISED CONTRACT PERIOD:</b> 12/01/2019 thru 05/31/2020	<b>CONTRACT NUMBER:</b> H12-25-070	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
X <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2012-4)			

### PRIOR CONTRACT HISTORY:

Contract number H12-25-070 was approved by the Cook County Health (CCH) Board of Directors on 11/24/2012 in the amount of \$800,000.00 for a period from 12/01/2012 thru 11/30/2015. On 04/24/2015 the CCH Board of Directors approved a request to extend the contract thru 11/30/2017 and to increase in the amount of \$530,000.00. On 07/29/2016, the Board of Directors approved a request to increase the amount of the contract by \$1,150,000.00. On 09/30/2016, the CCH Board of Directors approved a request to increase the contract by \$900,000.00. On 01/26/2018, the Board of Directors approved a request to extend the contract through 11/30/2018 and increase the amount by \$600,000.00. On 10/26/2018, the CCH Board of Directors approved a request to extend the contract through 11/30/2019 and increase the amount by \$304,000.00.

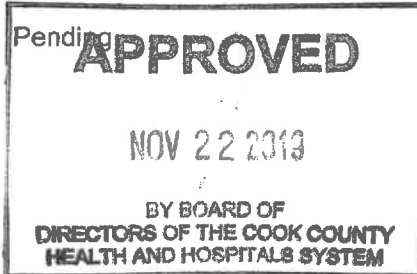
### NEW PROPOSAL JUSTIFICATION:

This amendment will allow for the continued provision of temporary staff in Finance that provide support to CCH patients and operations in addition to patient support in Central registration. RFP will be posted for on-going requirements.

### TERMS OF REQUEST:

This is a request to extend and increase contract number H12-25-070 in an amount not to exceed \$210,000.00, as needed, for a period of six (6) months from 12/01/2019 thru 05/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:



CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer 

Request #

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Aamer Qidwai, Senior Director, Laboratory		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
<b>DATE:</b> 11/05/2019		<b>PRODUCT / SERVICE:</b> Service, Lab Automation Equipment, Reagents, Services and Software	
<b>TYPE OF REQUEST:</b> Amend, Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Beckman Coulter, Inc., Brea CA	
<b>ACCOUNT:</b> 521200		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$4,148,130.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>ORIGINAL CONTRACT PERIOD:</b> 03/01/2016 thru 02/28/2021		<b>REVISED CONTRACT PERIOD:</b> 03/01/2021 thru 02/28/2024	<b>CONTRACT NUMBER:</b> H16-25-007
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2016- 3)			

### PRIOR CONTRACT HISTORY:

Contract number H16-25-007 was approved by the CCH Board of Directors on 12/18/2015 in the maximum amount of \$12,500,000.00 for a sixty (60) month term from 03/01/2016 thru 02/28/2021.

### NEW PROPOSAL JUSTIFICATION:


The Laboratory Automation Line at Stroger Hospital will be upgraded and reconfigured to replace older instruments with upgraded versions and increase the efficiency of the line. Operational costs such as cost per test or per service will not be increasing as a result of this upgrade. Equipment is owned by the vendor and amortized over the contract term.

### TERMS OF REQUEST:

This is a request to amend, extend and increase contract number H16-25-007 in an amount not to exceed \$4,148,130.00, as needed for a period of thirty-six (36) months thru 02/28/2024.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

NOV 22 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #

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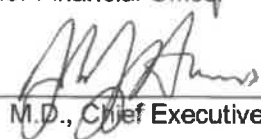
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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Joseph H. Price Jr., Sr. Director of Medical Imaging		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
<b>DATE:</b> 11/05/2019	<b>PRODUCT / SERVICE:</b> Service, Maintenance & Repair for the Picture Archiving & Communication System. (PACS) including system upgrades		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> GE Healthcare IITTS USA Corporation, South Burlington, VT		
<b>ACCOUNT:</b> 540129	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$4,802,292.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>	
<b>CONTRACT PERIOD:</b> 12/01/2019 thru 11/30/2022		<b>CONTRACT NUMBER:</b> H20-25-010	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY</b> GPO (2)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		
<b>PRIOR CONTRACT HISTORY:</b> CCH Board of Directors approved contract number H17-25-018 on 12/16/2016 in an amount not to exceed \$4,802,183.49 for a period of thirty-six (36) months from 12/01/2016 thru 11/30/2019.			
<b>NEW PROPOSAL JUSTIFICATION:</b> This request will provide the Department of Radiology required system upgrades, maintenance and new hardware repairs to the Radiology Picture Archiving and Communication System (PACS). The services will include trouble shooting integration with PACS, Speech Recognition and the Cerner Electronic Medical Record (EMR). The PACS software integration is a supported system wide and houses additional services such as Peer review, Vital Images and 3D Imaging.			
<b>TERMS OF REQUEST:</b> This is a request to execute contract H20-25-010 in an amount not to exceed \$4,802,292.00, as needed, for a period of thirty-six (36) months from 12/01/2019 thru 11/30/2022.			
<b>CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:</b> Pending			
<b>CCH CFO:</b>  Ekerete Akpan, Chief Financial Officer		<div style="border: 2px solid black; padding: 10px; text-align: center;"> <b>APPROVED</b>   NOV 22 2019   BY BOARD OF  DIRECTORS OF THE COOK COUNTY  HEALTH AND HOSPITALS SYSTEM </div>	
<b>CCH CEO:</b>  John Jay Shannon, M.D., Chief Executive Officer			
<b>Request #</b> <b>11</b>			

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Samuel L. Williams, Executive Director, Facilities		<b>EXECUTIVE SPONSOR:</b> Tanya Seaton, Operating Officer, Provident Hospital	
<b>DATE:</b> 11/05/2019		<b>PRODUCT / SERVICE:</b> Service – Demolition of Sengstacke Health Center	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> McDonagh Construction, Chicago, IL	
<b>ACCOUNT:</b> CIP		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$720,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 12/01/2019 thru 11/30/2020		<b>CONTRACT NUMBER:</b> H20-25-013	
<input checked="" type="checkbox"/> <b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP (4)			
<input type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>			

**PRIOR CONTRACT HISTORY:**

No prior contract history.

**NEW PROPOSAL JUSTIFICATION:**

Vendor will provide environmental abatement, total demolition, and site restoration of the John Sengstacke Health Center on the Provident Hospital campus. CCH has retained professional architectural and engineering services for this project through SmithGroup JJR, LLC.

**TERMS OF REQUEST:**

This is a request to execute contract number H20-25-013 in an amount not to exceed \$720,000.00, as needed, for a period of twelve (12) month term from 12/01/2019 thru 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

**WITHDRAWN**

**Request #**

**12**

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Gennadiy Voronov, M.D., Chair, Department of Anesthesiology and Pain Management		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D. Chief Medical Officer	
<b>DATE:</b> 11/05/2019		<b>PRODUCT / SERVICE:</b> Product – Spinal Cord Stimulation Products and Spinal Column Stimulators Intrathecal Pumps	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Medtronic USA, Inc. – Minneapolis MN	
<b>ACCOUNT:</b> 530785		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$565,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 12/01/2019 thru 11/30/2022			<b>CONTRACT NUMBER:</b> H20-25-012
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H16-73-037 on 03/25/2016 in the amount of \$453,500.00 for a period of thirty-six (36) months from 04/01/2016 thru 03/31/2019. The Office of Supply Chain Management approved an extension of the contract thru 11/30/2019.

### NEW PROPOSAL JUSTIFICATION:

The vendor will supply products used for routine management of patients with acute and chronic pain issues. The current standard approach requires utilization of multiple methods including implantation of neurostimulators.

This is sole source because the required supplies are proprietary equipment to the Medtronic Spinal Cord Stimulator.

### TERMS OF REQUEST:

This request is to execute contract number H20-25-012 in an amount not to exceed \$565,000.00, as needed, for a thirty-six (36) month period from 12/01/2019 thru 11/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

NOV 22 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #

13

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Ronald Lubelchek, M.D., Cluster Medical Director of HIV Service, Medical Services		<b>EXECUTIVE SPONSOR:</b> Robert L. Sumter, Ph.D., Chief Information Officer Mary Sajdak, Chief Operating Officer, Integrated Care Management	
<b>DATE:</b> 11/05/2019	<b>PRODUCT / SERVICE:</b> Service - Central Data Repository Administrator for Chicago HIV Interactive Linkage Network		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Medical Resource Analytics and Informatics Alliance (MRAIA), Chicago, Illinois		
<b>ACCOUNT:</b> 520825	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$406,000.00	<b>GRANT FUNDED/RENEWAL AMOUNT:</b>	
<b>CONTRACT PERIOD:</b> 12/01/2019 thru 11/30/2022		<b>CONTRACT NUMBER:</b> H20-25-014	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		
<b>PRIOR CONTRACT HISTORY:</b> No prior history for this service.			
<b>NEW PROPOSAL JUSTIFICATION:</b> The Chicago HIV Interactive Linkage (CHIL) Network will implement a real-time alert system that utilizes novel Health Information Technology (HIT) strategies to identify and re-engage lost-to-care People Living with HIV (PLWH) to primary care across three large, urban health systems which provide care to a significant portion of the metropolitan area's PLWH. This pilot proposes to demonstrate a scalable, HIT-based method for facilitating re-engagement of lost-to-care PLWH across the region. In addition, Healthcare entities could apply lessons learned from such a program among PLWH to improve care engagement for patients with other serious, chronic medical conditions.			
<b>TERMS OF REQUEST:</b> This is a request to execute contract number H20-25-014 in an amount not to exceed \$406,000.00 as needed, for a period of thirty-six (36) months from 12/01/2019 thru 11/30/2022.			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending			
CCH CFO:  Ekerete Akpan, Chief Financial Officer		<div style="border: 1px solid black; padding: 10px; text-align: center;"><b>APPROVED</b>  NOV 22 2019  BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM</div>	
CCH CEO:  John Jay Shannon, M.D., Chief Executive Officer			
<b>Request #</b> <b>14</b>			

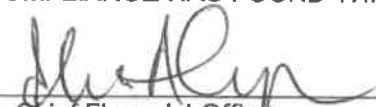

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Joseph H. Price Jr., Sr. Director of Medical Imaging		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
<b>DATE:</b> 11/05/2019		<b>PRODUCT / SERVICE:</b> Service – Comprehensive Service and Support Contract for the VisionRT System including system upgrades	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Vision RT Inc., Columbia, MD	
<b>ACCOUNT:</b> 540129		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$209,319.00	<b>GRANT FUNDED /RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 12/01/2019 thru 11/30/2022			<b>CONTRACT NUMBER:</b> H20-25-011
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			
<b>PRIOR CONTRACT HISTORY:</b> No prior history for this service.			
<b>NEW PROPOSAL JUSTIFICATION:</b> The vendor will provide the maintenance and support services for the VisionRT System located in Radiation Oncology. It will include any necessary system upgrades to support operating efficiency and minimize down time in order to ensure quality patient care and to remain in compliance with the community and industry standards.  This request is sole source because the VisionRT system is a proprietary and patented device that can only be repaired, serviced, and upgraded by the original manufacturer or a designated service dealer.			
<b>TERMS OF REQUEST:</b> This is a request to execute contract H20-25-011 in an amount not to exceed \$209,319.00 as needed, for a thirty-six (36) month period from 12/01/2019 thru 11/30/2022.			
<b>CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:</b> Pending			
<b>CCH CFO:</b>  Ekerete Akpan, Chief Financial Officer		<div style="border: 1px solid black; padding: 10px; text-align: center;"><b>APPROVED</b>  NOV 22 2019  BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM</div>	
<b>CCH CEO:</b>  John Jay Shannon, M.D., Chief Executive Officer			
<b>Request #</b> <b>15</b>			

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# Cook County Health

## BOARD APPROVAL REQUEST

**SPONSOR:**

N/A

**EXECUTIVE SPONSOR:**

Robert L. Sumter, Ph.D., Chief Information Officer

**DATE:**

11/05/2019

**PRODUCT / SERVICE:**

Service – Pager Services

**TYPE OF REQUEST:**

Execute Contract

**VENDOR / SUPPLIER:**

American Messaging Systems, LLC, Lewisville, TX

**ACCOUNT:**

540129

**FISCAL IMPACT NO TO EXCEED:**

\$182,400.00

**GRANT FUNDED / RENEWAL AMOUNT:****CONTRACT PERIOD:**

12/01/2019 thru 12/31/2020

**CONTRACT NUMBER:**

H20-25-016

**COMPETITIVE SELECTION METHODOLOGY:**☒**NON-COMPETITIVE SELECTION METHODOLOGY:**

Sole Source

**PRIOR CONTRACT HISTORY:**

No prior contract history.

**NEW PROPOSAL JUSTIFICATION:**

This request is to continue our pager services initially provided through Cook County Bureau of Technology (BOT). We intend to replace pagers with another solution in 2020, but will need to continue until a replacement solution can be implemented.

This is sole source because the existing equipment provided through the Cook County contract is proprietary to this vendor.

**TERMS OF REQUEST:**

This is a request to execute contract number H20-25-016 in an amount not exceed \$182,400.00 for a period of twelve (12) month from 12/01/2019 thru 12/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

NOV 22 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #

16

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Marin Sekosan, M.D., Chair Department of Pathology		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Chief Medical Officer	
<b>DATE:</b> 11/05/2019		<b>PRODUCT / SERVICE:</b> Service, Neuropathologist Consulting Services and Derma Pathology Consulting Services with UIC Department of Pathology	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Board of Trustees of the University of Illinois, Chicago, IL	
<b>ACCOUNT:</b> 521005	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$282,765.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>	
<b>CONTRACT PERIOD:</b> 12/01/2019 thru 11/30/2020		<b>CONTRACT NUMBER:</b> H20-25-009	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

On 02/28/2019, the Cook County Health (CCH) Board of Directors approved contract number H19-25-017 in the amount of \$275,780.00 for a period 12/01/2018 through 11/30/2018 to provide an attending Neuropathologist and Dermatopathology teaching and services in the Department of Pathology at John H. Stroger, Jr. Hospital.

### NEW PROPOSAL JUSTIFICATION:

This agreement will continue to provide an Attending in Neuropathology for Stroger Hospital patients requiring Neuropathology services. Residents and other educational functions will also be covered under this program. Currently, the Department of Pathology does not have the personnel with experience and expertise in this area. This agreement will also continue the Dermatopathology teaching and consulting services from the department.

This is sole source because of the continuity of service and relationship between the Departments of Pathology at UIC and CCH.

### TERMS OF REQUEST:

This is a request to execute contract number H20-25-009 in an amount not-to-exceed \$282,765.00, as needed, for a period of twelve (12) months from 12/01/2019 thru 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

NOV 22 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #  
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Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
November 15, 2019

ATTACHMENT #2

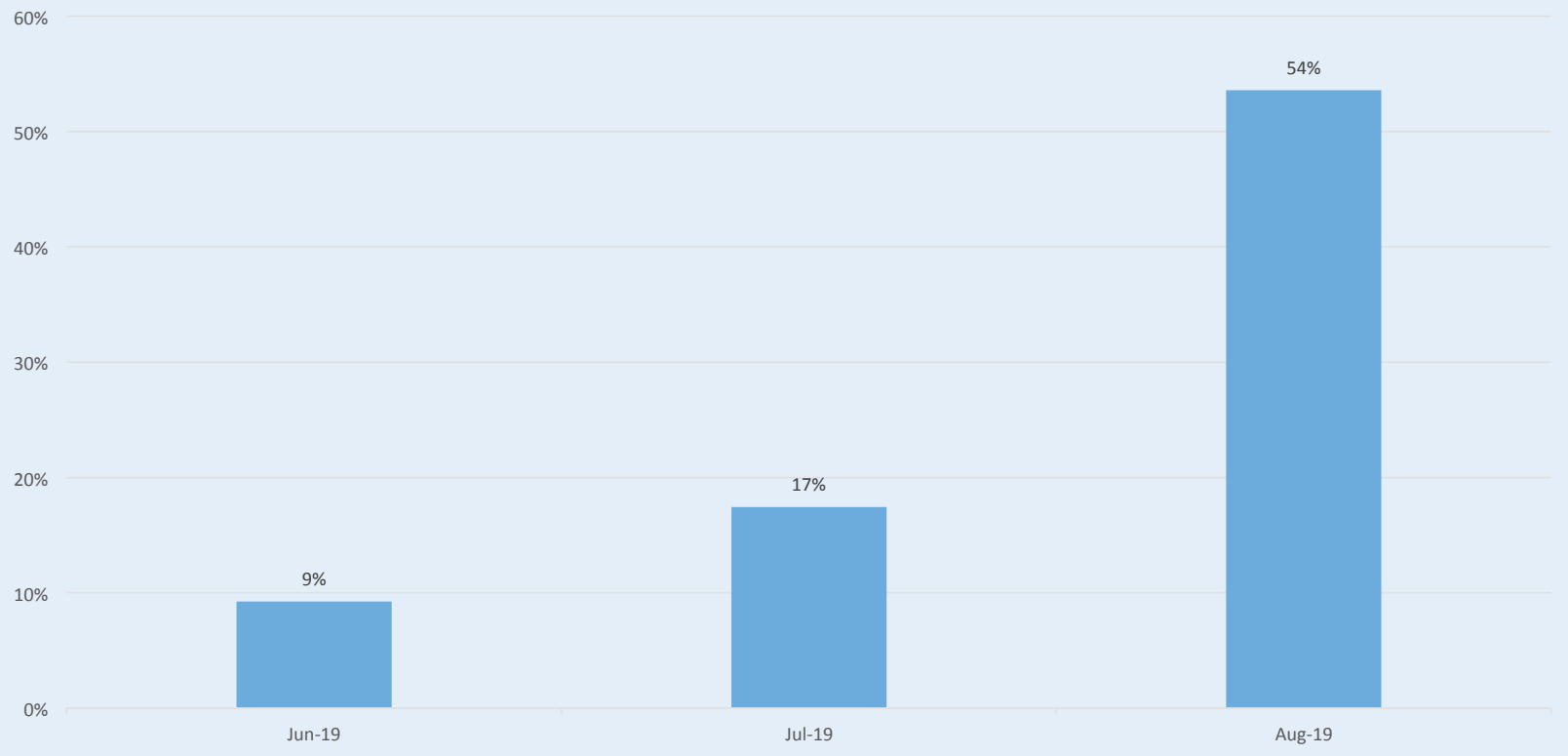
MWBE METRICS - FY 2019				
Contracts \$150,000.00 and Over for June, July, and August 2019				
Month	Friday, June 28, 19	Friday, July 26, 19	Friday, August 30, 19	TOTAL
Number of Contracts Awarded	14	18	16	48
Total Award Value	\$23,637,557	\$54,461,958	\$11,794,364	\$89,893,879
Number of Contracts with Goals	5	12	4	21
Value	\$19,747,592	\$51,105,647	\$3,513,506	\$74,366,745
% Total Award	84%	94%	30%	83%
Number of Contracts with MWBE as Prime	1	2	1	4
Prime Award Value	\$200,000	\$1,157,620	\$1,300,000	\$2,657,620
% Contract w/goal	1%	2%	37%	4%
Number of Contracts with MWBE as Subcontractor	3	9	2	14
Sub Award Value	\$1,623,245	\$7,756,656	\$582,434	\$9,962,335
% Contract w/goal	8%	15%	17%	13%
Number of Contracts with Full Waivers	1	1	1	3
Waiver Value	\$486,000	\$188,605	\$430,422	\$1,105,027
% Contract w/goal	2%	0.37%	12.25%	1%

**NOTE:** The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero.  
This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

June reflects one full waiver and three partial waivers that caused a downward trend in participation.

Item #5 for Cross Country for nursing agency registry services has not been approved by the Office of Contract Compliance yet from the August board and is not reflected above.

**Percent (%) of Dollars Awarded to M/WBEs**



**CCHHS MBE/WBE Commitment Report for Board Meeting on August 30, 2019**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H17-25-114	5	Nursing	Cross Country	Service - Nursing Agency Registry	RFP	35% MWBE Participation	Not approved yet	0%	0%	<p>This is amendment no. 1 for \$1,700,000.00. The total contract value is \$4,785,500.00</p> <p>This amendment has not been approved by the Office of Contract Compliance yet. This contract amendment is pending good faith efforts documentation from the prime vendor and approval by the waiver team.</p>
H18-25-002	6	Cardiology	St. Jude Medical/Abbott	Product - Electrophysiology Implantable and Atrial Septal Defect Closures	GPO	0%	\$1,500,000.00	0%	0%	<p>This is amendment no. 1. The total contract value is \$2,415,000.00.</p> <p>The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H17-25-116	7	Nursing	Professional Nursing, Inc.	Service - Nursing Agency Registry	RFP	35% MWBE Participation	\$1,300,000.00	100%	0%	<p>This is amendment no. 1. The total contract value is \$2,742,100.00.</p> <p>The prime vendor, Professional Nursing, Inc., is a certified Cook County MWBE(8) and will perform 100% of this contract.</p>
H16-25-122	8	Nursing	Steris Instruments Management Services	Service - Sterile Process Department (SPD) Management and Support Services	GPO	0%	\$1,000,000.00	0%	0%	<p>This is amendment no. 2. The total contract value is \$3,553,200.00.</p> <p>The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H18-25-038	9	Laboratory Medicine	Hologic, Inc.	Product - Cytology and Molecular Testing Instruments	Sole Source	0%	\$456,000.00	0%	0%	<p>This is amendment no. 1. The total contract amount is \$3,456,000.00.</p> <p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>

**CCHHS MBE/WBE Commitment Report for Board Meeting on August 30, 2019**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H14-25-096	10	Surgery	Stryker Spine & Orthobiologics	Product - Implants, Spine and Orthobiologics	GPO	12.5% MBE and 5% WBE Participation	\$430,422.20	0%	0%	<p>This is amendment no. 7. The total contract value is \$2,558,422.20.</p> <p>Full MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation.</p>
H18-25-004	11	Cardiology	Medtronic USA, Inc.	Product - Catheters, Guidewares and Inflation Devices	GPO	0%	\$180,000.00	0%	0%	<p>This is amendment no. 1. The total contract value is \$1,280,000.00.</p> <p>The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H19-25-0024	12	Laboratory Medicine	Linda Harmon	Service - Consultant to Provide Anatomic Pathology Planning, Development and Implementation of Administrative and Technical Programs and Policies	Sole Source	0%	\$81,900.00	0%	0%	<p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H14-25-020	13	Medical Imaging	Varian Medical Systems, Inc.	Service - Software Support and Maintenance for Aria/Eclipse Radiological Equipment	Sole Source	0%	\$1,744,950.00	0%	0%	<p>This is amendment no. 3. The total contract value is \$3,798,379.78.</p> <p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H16-73-050	14	Medical Imaging	Bayer Healthcare LLC	Product - Stellant Syringes	GPO	0%	\$1,160,000.00	0%	0%	<p>This is amendment no. 2. The total contract value is \$2,300,000.00.</p> <p>The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>

**CCHHS MBE/WBE Commitment Report for Board Meeting on August 30, 2019**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H19-25-077	15	Supply Chain Management	Office Depot, Inc.	Product and Service - Office Supplies	GPO	25% MBE and 10% WBE Participation	\$1,491,083.64	25.16%	11.87%	<p>The vendor has committed to utilizing:</p> <p>Excel Screen Printing &amp; Embroidery, Inc., MBE(6) for \$366,000.00 or 24.55% direct participation for promotional products/items.</p> <p>RPT TONER, LLC, MBE(8) for \$9,098.01 or 0.61% direct participation for toner.</p> <p>Tribune Products Company MWBE(8) for \$177,000.00 or 11.87% direct participation for promotional products/items.</p> <p>For a total of 37.03% direct participation.</p>
H19-25-091	16	Health Information Systems	Allscripts	Product and Service - Software Licensing, Maintenance and Support	Sole Source	0%	\$829,760.00	0%	0%	<p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBES in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H19-25-089	17	Laboratory Medicine	Quidel Corporation	Product - Microbiology Reagents for the Culturing of Influenza Virus	Sole Source	0%	\$599,952.30	0%	0%	<p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBES in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>

**CCHHS MBE/WBE Commitment Report for Board Meeting on August 30, 2019**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H19-25-090	18	Facilities	SET Environmental, Inc.	Service - 637 S. Wood Street Durand Building Decontamination and Cleanup	Comparable Government Procurement	12.5% MBE and 5% WBE Participation	\$292,000.00	7.11%	3.28%	<p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p> <p>The vendor has committed to utilizing:</p> <p>Chicago Scaffolding, Inc., MBE(8) for \$14,759.75 or 5.05% direct participation for scaffold erecting and dismantling work.</p> <p>Environmental Design International, Inc. MWBE(6) for \$6,000.00 or 2.05% direct participation for toner.</p> <p>Emergent Safety Supply, WBE(7) for \$9,576.56 or 3.28% direct participation for promotional products/items.</p> <p>For a total of 10.39% direct participation.</p>
H19-25-086	19	Trauma	StarSurgical, Inc.	Product - Wittman's Patch/Trans Abdominal Wall Traction	Sole Source	0%	\$280,280.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H19-76-0101	20	Surgery	Laborie Medical Technologies, Inc.	Product and Service - Aquarius CT Urodynamic System, Sonesta Procedure Table	Sole Source	0%	\$252,656.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H19-25-084	21	Obstetrics and Gynecology	Hayes Locums	Service - Medical Staffing for a Neonatal-Perinatal Physician	Sole Source	0%	\$195,360.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
November 15, 2019

ATTACHMENT #3





# CCH Finance Committee Meeting November 2019

Ekerete Akpan, Chief Financial Officer

November 15, 2019



COOK COUNTY  
**HEALTH**

# Agenda

1. System-wide Financials & Stats
  - a. Financials and Observations
  - b. Financial / Revenue Cycle metrics
2. CCH Provider Service Financials
  - a. Operational Statistics and Observations
3. CountyCare Financials & Stats
4. Correctional Health services Financials & Stats
5. Cook County Department of Public Health Financials & Stats
6. Administration Financials
7. System-wide volumes/stats



# Systems-wide Financials, Observations, and Revenue Cycle Me



COOK COUNTY  
**HEALTH**

# Observations on Financials

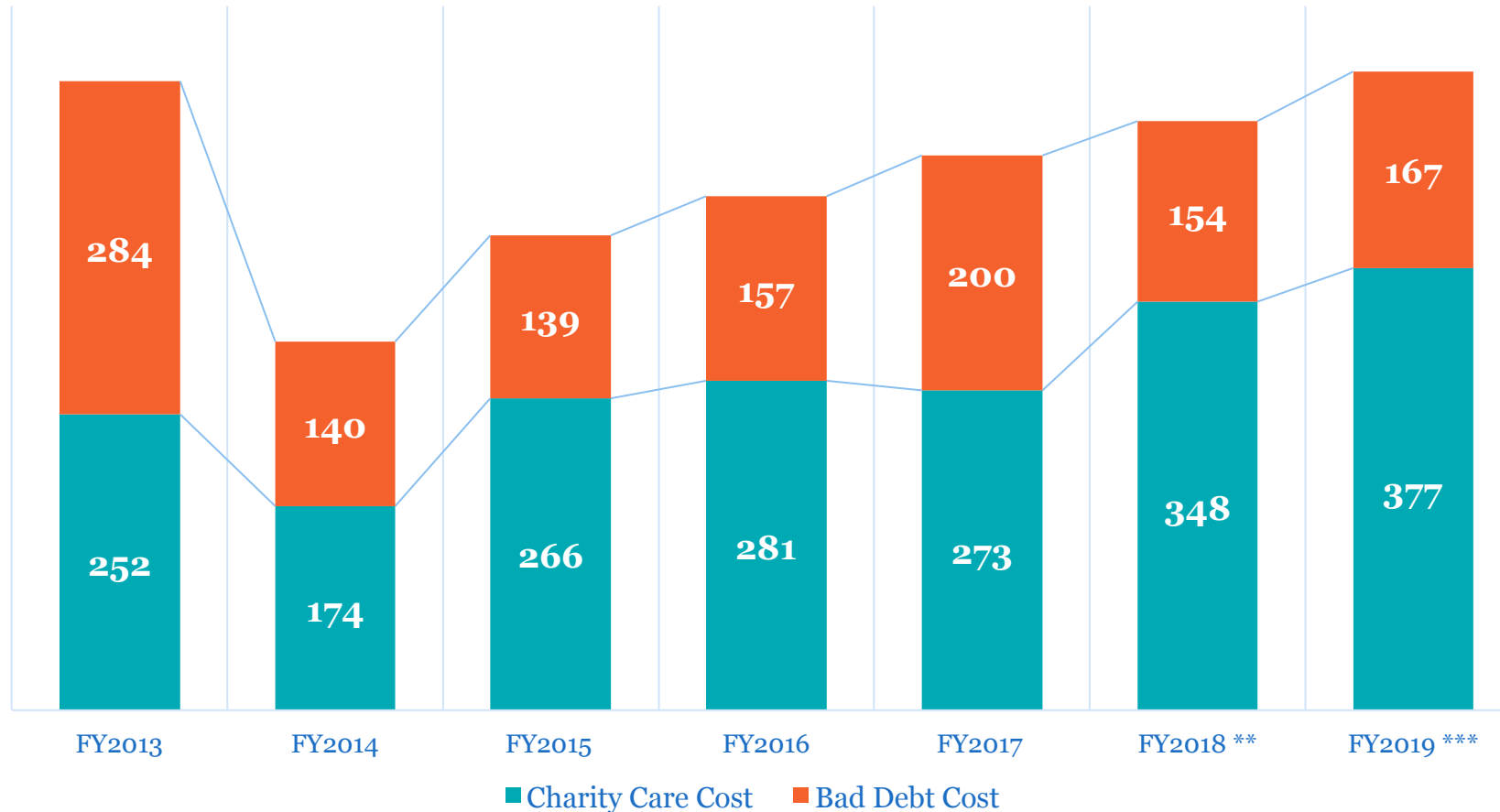
## Revenues

- Net Patient Service Revenues - \$562M, 6% unfavorable to target due to increasing and unsustainable growth in charity care, some lower clinical activity and lower revenue cycle activity
  - System-wide uninsured numbers
    - Captured by Visits, held at 45%
    - Captured by Charges, held at 40%
- CountyCare Capitation Revenues - \$1.4B, 5% unfavorable to target due to lower than budgeted enrollment as a result of lower State/County MCO enrollment. There is a corresponding reduction in expenses as a result.
- Other Revenues - \$13M , trending to exceed FY2019 target

## Expenses

- Cost of Pharma - \$69M, unfavorable by 3% compared to budget and closely monitored/managed to get to target

# CCH Uncompensated Care\* (in \$millions)



\* Uncompensated Care is Charity Care + Bad Debt at cost

\*\* FY2018 Actual from Audited Financials

\*\*\*FY2019 projected





# Income Statement for the Ten Months ending September 2019 (in thousands)

CCH Systemwide	Year-To-Date		Variance	
	Actual	Budget	\$	%
<b><u>Operating Revenue</u></b>				
Net Patient Service Revenue	561,504	597,446	(35,942)	-6%
County Care Access Payments	345,710	-	345,710	n/a
CountyCare Capitation Revenue	1,439,151	1,518,125	(78,973)	-5%
Cook County Access Payments	55,054	55,054	-	0%
Other Revenue	13,046	10,833	2,212	20%
<b>Total Operating Rev</b>	<b>2,414,465</b>	<b>2,181,458</b>	<b>233,007</b>	<b>11%</b>
<b><u>Operating Expenses</u></b>				
Salaries & Benefits	553,780	594,281	40,501	7%
Overtime	39,368	29,835	(9,533)	-32%
Contracted Labor	55,239	25,590	(29,649)	-116%
Pension*	91,607	272,802	181,195	66%
Supplies & Materials	40,967	62,523	21,555	34%
Pharmaceutical Supplies	69,383	67,356	(2,026)	-3%
Purch. Svs., Rental, Oth.	222,945	281,909	58,965	21%
External Claims Expense	1,256,286	1,180,474	(75,812)	-6%
County Care Access Expense	345,710	-	(345,710)	n/a
Insurance Expense	22,234	24,530	2,296	9%
Depreciation	28,920	28,920	-	0%
Utilities	8,052	8,238	186	2%
<b>Total Operating Exp</b>	<b>2,734,491</b>	<b>2,576,459</b>	<b>(158,032)</b>	<b>-6%</b>
<b>Operating Margin</b>	<b>(320,026)</b>	<b>(395,001)</b>	<b>74,975</b>	<b>19%</b>
<b>Operating Margin %</b>	<b>-13%</b>	<b>-18%</b>	<b>5%</b>	<b>27%</b>
<b>Non Operating Revenue</b>	<b>164,257</b>	<b>215,362</b>	<b>(51,106)</b>	<b>-24%</b>
<b>Net Income/(Loss)</b>	<b>(155,769)</b>	<b>(179,639)</b>	<b>23,869</b>	<b>13%</b>

\*Year to Date (10 months) Pension Liability per GASB

Pension includes Other Post Employment Benefits (OPEB) Expense

Internal Claims based on paid claims and estimated IBNR provided by third-party actuaries priced at 100% of Medicaid rates



# Balance Sheet for the Ten Months ending September 2019 (in thousands)

<b>CCH - Balance Sheet Summary</b>	<b>Sept. 2019</b>	<b>Sept. 2018</b>	<b>Variance</b>
<b><u>Current Assets</u></b>			
Cash and Cash equivalents	27,105	330,666	(303,561)
Property Taxes Receivable	63,219	69,572	(6,353)
Receivables	421,445	298,186	123,259
Inventory	16,673	18,425	(1,752)
<b>Total Current Assets</b>	<b>528,441</b>	<b>716,848</b>	<b>(188,407)</b>
Refundable Deposit	55,000	50,000	5,000
Intangible Assets	19,661	23,033	(3,371)
Capital Assets	489,575	440,037	49,538
<b>Total Assets</b>	<b>1,092,677</b>	<b>1,229,918</b>	<b>(137,240)</b>
<b><u>Deferred Outflow</u></b>			
Deferred Outflow	372,465	630,938	(258,473)
<b>Total Deferred Outflow</b>	<b>372,465</b>	<b>630,938</b>	<b>(258,473)</b>

Year to Date (10 months) Pension Liability per GASB  
Pension includes Other Post Employment Benefits (OPEB) Expense  
Internal Claims based on paid claims and estimated IBNR provided by third-party  
actuaries priced at 100% of Medicaid rates  
Cook County Health reflects a refundable deposit asset of \$50 million. The actual  
balance of this deposit may vary due to claims payment timing, however, replenishment  
of the deposit is reflected in Claims Payable on the balance sheet.

# Balance Sheet for the Ten Months ending September 2019 (in thousands)

CCH - Balance Sheet Summary	Sept. 2019	Sept. 2018	Variance
<b>Current Liabilities</b>			
Cash Due to Treasurer	-	-	-
Accounts Payable	158,217	197,865	(39,648)
Accrued Salaries, wages and other liabilities	21,047	16,923	4,124
Claims payable	384,955	540,755	(155,800)
Compensated Absences	6,676	6,654	22
Pension Contribution Payable	66,386	51,274	15,113
Unearned revenue	15,726	15,985	(259)
Due to State of Illinois	-	-	-
Due to other county governmental funds	43	43	-
Due to others	6,994	-	6,994
Self-insurance claims payable	41,897	32,765	9,132
<b>Total Current Liabilities</b>	<b>701,942</b>	<b>862,264</b>	<b>(160,322)</b>
Compensated Absences	37,829	37,705	124
Self-insurance claims payable	137,913	138,832	(919)
Reserve for tax objection suits	12,342	13,003	(661)
Net pension liability	4,736,247	4,504,508	231,739
<b>Total Liabilities</b>	<b>5,626,273</b>	<b>5,556,311</b>	<b>69,962</b>
<b>Deferred Inflow</b>			
Deferred Inflow	757,108	561,886	195,222
<b>Total Deferred Inflow</b>	<b>757,108</b>	<b>561,886</b>	<b>195,222</b>
<b>Net position</b>			
Contributed Capital	500,687	445,806	54,881
Unrestricted	(5,418,925)	(4,703,147)	(715,778)
<b>Total net position</b>	<b>(4,918,238)</b>	<b>(4,257,342)</b>	<b>(660,896)</b>

Year to Date (10 months) Pension Liability per GASB  
Pension includes Other Post Employment Benefits (OPEB) Expense  
Internal Claims based on paid claims and estimated IBNR provided by third-party  
actuaries priced at 100% of Medicaid rates  
Cook County Health reflects a refundable deposit asset of \$50 million. The actual  
balance of this deposit may vary due to claims payment timing, however, replenishment  
of the deposit is reflected in Claims Payable on the balance sheet.

Unaudited Financial Statement



COOK COUNTY  
HEALTH



# Financial Metrics

Metric	As of end Sept.-18/ YTD	As of end Sept.-19/ YTD	CCH Target	Best Practice Target
Days Cash On Hand	44	4*	60	204.7
Operating Margin**	-5.5%	-11%	-5.4%	2.7%
Overtime as Percentage of Gross Salary***	7.4%	7.6%	5.0%	2.0%
Average Age of Plant (Years)****	24.4	23.2	20	11.2

\*Days C

\*\*Exclud

Center, Parkland Health & Hospital System, and UI Health. (*Best Practice Target*)-Moody's report, August 2017 2.7%

\*\*\*Overtime as percentage of Gross Salary – CCH target 5% , Moody's 2% Report, August 2017

\*\*\*\* Average age of plant (years) (*Best Practice Target*)-Moody's report, August 2017 11.2 years



# Revenue Cycle Metrics

Metric	Average FYTD 2019	Aug.-19	Sept.-19	Oct.-19	CCH Benchmark/Target	Best Practice Target
Average Days in Accounts Receivable <i>(lower is better)</i>	98	103	96	91	45.85 – 54.9*	47.8**
Discharged Not Finally Billed Days <i>(lower is better)</i>	11	13	12	13	7	5*
Claims Initial Denials Percentage <i>(lower is better)</i>	20%	19%	21%	22%	20%	5-10%* **

**Definitions:**

**Average Days in Accounts Receivable:** Total accounts receivable over average daily revenue

**Discharged Not Finally Billed Days:** Total charges of discharge not finally billed over average daily revenue

**Claims Initial Denials Percentage:** Percentage of claims denied initially compared to total claims submitted.

\* Source HFMA Key Hospital Statistics and Ratio Margins – Posted 2014

\*\* (Best Practice Target)-Moody's report, August 2017 47.8 days

\*\*\* (Best Practice Target)-American Academy of Family Physicians, 5-10% industry average





# Provider of Care Services Financial and Operational Statistics



COOK COUNTY  
**HEALTH**

# CCH Provider - Income Statement for the Ten Months ending September 2019 (in thousands)

CCH Providers	Year-To-Date		Variance	
	Actual	Budget	\$	%
<b><u>Operating Revenue</u></b>				
Net Patient Service Revenue	561,504	597,446	(35,942)	-6%
Cook County Access Payments	55,054	55,054	-	0%
Other Revenue	11,936	9,317	2,619	28%
<b>Total Operating Rev</b>	<b>628,494</b>	<b>661,817</b>	<b>(33,323)</b>	<b>-5%</b>
<b><u>Operating Expenses</u></b>				
Salaries & Benefits	462,513	469,275	6,762	1%
Overtime	33,377	25,428	(7,948)	-31%
Contracted Labor	49,421	23,633	(25,787)	-109%
Pension*	75,261	228,624	153,363	67%
Supplies & Materials	40,139	58,806	18,667	32%
Pharmaceutical Supplies	75,394	59,021	(16,373)	-28%
Purch. Svs., Rental, Oth.	149,916	177,050	27,133	15%
Insurance Expense	21,645	-	(21,645)	n/a
Depreciation	17,923	17,923	-	0%
Utilities	8,050	8,108	57	1%
<b>Total Operating Exp</b>	<b>933,639</b>	<b>1,067,868</b>	<b>134,229</b>	<b>13%</b>
<b>Operating Margin</b>	<b>(305,146)</b>	<b>(406,051)</b>	<b>100,906</b>	<b>25%</b>
<b>Operating Margin %</b>	<b>-49%</b>	<b>-61%</b>	<b>13%</b>	<b>21%</b>
<b>Non Operating Revenue</b>	<b>75,627</b>	<b>119,968</b>	<b>(44,340)</b>	<b>-37%</b>
<b>Net Income/(Loss)</b>	<b>(229,518)</b>	<b>(286,083)</b>	<b>56,566</b>	<b>20%</b>

\*Year to Date (10 months) Pension Liability per GASB

Pension includes Other Post Employment Benefits (OPEB) Expense

Internal Claims based on paid claims and estimated IBNR provided by third-party

actuaries priced at 100% of Medicaid rates



# CCH as a Provider - Revenue Statement for the Ten Months ending September 2019 (in thousands)

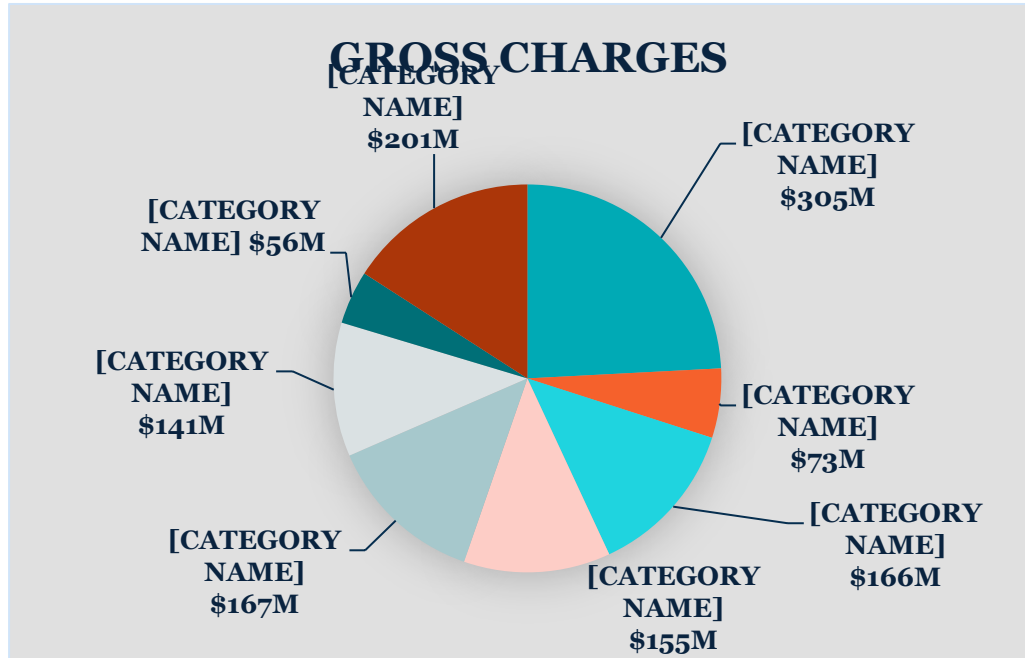
<b>CCHHS Providers</b>	<b>Year-To-Date <i>Actual</i></b>
<b>Gross Revenue</b>	<b>1,440,983</b>
<b><u>Adjustments</u></b>	
Contractual Adjustments	(443,666)
Charity Adjustments	(428,172)
<b>Total Adjustment</b>	<b>(871,838)</b>
<b>Gross NPSR</b>	<b>569,145</b>
<b>Bad Debt Allowance</b>	<b>(325,801)</b>
<b>Adjusted NPSR</b>	<b>243,344</b>
<b>GME</b>	<b>77,295</b>
<b>DSH</b>	<b>130,583</b>
<b>BIPA</b>	<b>110,281</b>
<b>Adjusted NPSR plus GME, DSH, and BIPA</b>	<b>561,504</b>
<b>Adjusted NPSR plus GME, DSH, and BIPA as a % of Gross Revenue</b>	<b>39%</b>



# Clinical Activity Observations

- Primary Care visits are up by 11% versus FY18, and up 5% versus FY19 target
- Specialty Care visits are up by 7% versus FY18 up 2% versus FY19 target
- Surgical Cases are down by 4% versus FY18, and down 10% versus FY19 target
- Inpatient Discharges are down 4% versus FY18
- Length of Stay is up 1% versus FY18, and up 1% versus FY19 target
- Emergency Department visits are down 1% versus FY18
- Deliveries are up by 5% versus FY18, and down 6% versus FY19 target
- Case Mix Index is up by 6% versus FY2018

# Stroger Operations Overview for the Ten Months ending Sept. 2019



## Comments:

- Sustained growth primary and specialty care provider visits on track to exceed FY2019 targets
- Targeted efforts to improve surgical volumes is ongoing, focused on improving throughput and expediting equipment purchases
- Focused efforts on reviewing observation days
- Focused efforts on reviewing long stay admissions

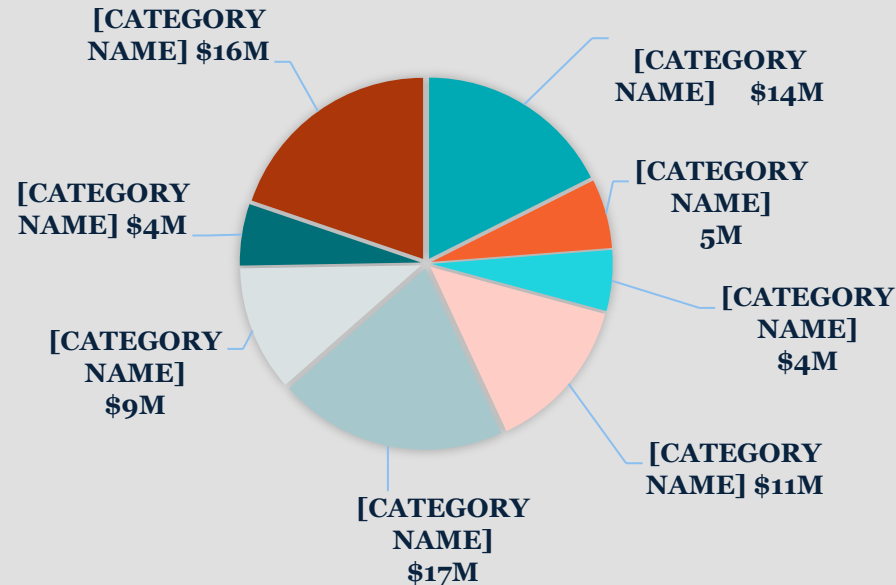
Inpatient/Observation-FYTD			
Measure	FY2019	FYTD Target	FY2018
Inpatient Discharges	14,259	14,660	14,830
- Long Stay Admissions	3,040	2,970	2,997
- One Day Admissions	811	830	827
Inpatient Days	73,989	71,960	73,244
Observation Discharges	8,796	8,570	8,582
Observation Days (Observation Discharge)	17,124	15,660	16,636
Avg LOS (Inpatient Discharge)	5.7	5.6	5.6
Average Daily Census (Inpatient & Observation)	299.7	294.5	295.7
Surgical Cases	10,117	10,810	10,356
Radiology Tests	35,784	35,482	35,482
Deliveries	872	910	833
Emergency- FYTD			
Measure	FY2019	FYTD Target	FY2018
Emergency Visits (includes LWBS & Trauma)	99,542	101,450	100,549
Adult Emergency Visits	82,504	83,549	83,660
Peds Emergency Visits	5,730	5,721	5,822
Trauma Visits	5,890	5,593	5,752
LWBS	5,418	3,999	5,315
Radiology Tests	83,578	84,482	84,482
Outpatient Clinic- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations*	483,885	468,360	451,625
Total Provider Visits*	297,251	286,190	278,709
Specialty/Diagnostic/Procedure Provider Visits			
Austin (AH)	4,572	4,730	4,707
Core Specialty	8,138	8,720	8,269
Hospital - Based	17,353	17,190	17,097
Specialty Care / Fantus / Professional Bldg	207,464	200,640	196,240
Total	237,527	231,280	226,313
Primary Care Provider Visits			
Core	11,207	11,520	10,908
Core Peds	452	490	469
GMC	43,594	39,150	37,451
Peds	4,087	3,750	3,568
Total	59,340	54,910	52,396





# Provident Operations Overview for the Ten Months ending September 2019

## GROSS CHARGES



### Comments:

- Sustained growth in primary care and specialty care provider visits on track to exceed FY2019 targets
- Leadership reviewing left without being seen in Emergency Dept.
- Leadership reviewing observation stays.
- Sustained growth of ambulatory activity at Sengstacke



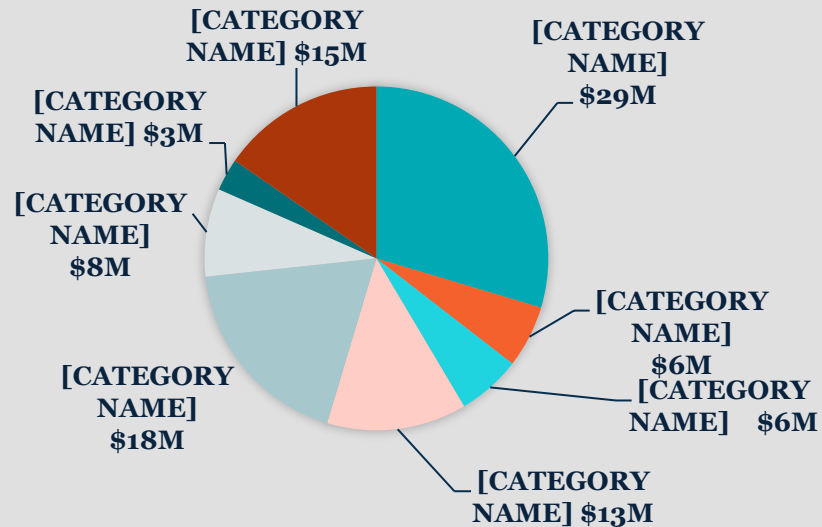
**COOK COUNTY**  
**HEALTH**

Inpatient/Observation-FYTD			
Measure	FY2019	Monthly Target	FY2018
Inpatient Discharges	454	490	483
- Long Stay Admissions	94	100	100
- One Day Admissions	34	30	30
Inpatient Days	2,807	2,500	2,545
Observation Discharges	596	520	539
Observation Days (Observation Discharge)	1,304	1,030	1,127
Avg LOS (Inpatient Discharge)	5.7	5.4	5.4
Average Daily Census (Inpatient & Observation)	13.5	12	12.1
Surgical Cases	2,027	3,030	2,304
Radiology Tests	340	258	258
Emergency- FYTD			
Measure	FY2019	Monthly Target	FY2018
Emergency Visits (including LWBS)	25,065	27,360	25,927
Adult Emergency Visits	22,174	24,050	22,825
Peds Emergency Visits	1,212	1,480	1,421
LWBS	1,679	1,090	1,681
Radiology Tests	13,534	13,838	13,838
Outpatient Clinic- FYTD			
Measure	FY2019	Monthly Target	FY2018
Total Registrations	75,048	74,480	70,610
Amb of Prov - Specialty/Diagnostic/Procedure Provider Visits	1,288	2,028	1,996
Sengstacke - Specialty/Diagnostic/Procedure Provider Visits	30,720	27,845	26,625
Sengstacke Primary	14,638	13,950	13,298
Sengstacke Primary Peds	778	630	509
Radiology Tests	8,534	9,576	9,576



# ACHN Operations Overview for the Ten Months ending September 2019

## GROSS CHARGES



### Comments :

- Sustained growth trends in Primary care and Specialty care provider visits on track to exceed FY2019 targets
- Leadership continues to focus on initiatives including patient access

and increasing specialty care availability at clinics

CCHC Total- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations	239,114	219,230	208,175
Total Provider Visits	155,983	148,350	142,102
CCHC Primary- FYTD			
Measure	FY2019	FYTD Target	FY2018
Arlington Heights (AR)/Vista (VH)	11,138	9,810	9,460
Austin (AH)	11,211	11,320	10,733
Child Advocacy	431	470	468
Cicero (CH)	9,386	9,570	9,207
Cottage Grove (CG)	8,612	8,340	7,980
Englewood (EH)	12,230	10,530	9,989
Logan Square (LS)	13,121	12,030	11,379
Morton East (ME)	717	780	705
Near South (NS)	12,707	12,630	12,180
OFHC (OF)	13,909	13,010	12,653
Prieto (PH)	16,552	14,630	14,182
Robbins (RH)	9,296	8,690	8,392
Woodlawn (WH)	9,762	8,880	8,470
<b>Total Primary Care Provider Visits</b>	<b>129,072</b>	<b>120,690</b>	<b>115,798</b>
CCHC Specialty/Diagnostic/Procedure - FYTD			
Measure	FY2019	FYTD Target	FY2018
Austin (AH)	355	390	385
CDPH	9,734	---	---
Cicero (CH)	666	860	848
Logan Square (LS)	537	810	770
Morton East (ME)	99	90	86
OFHC (OF)	24,598	25,440	24,180
Oral Health (OH)	8,727	4,410	4,247
<b>Total Specialty Care Provider Visits</b>	<b>44,716</b>	<b>32,000</b>	<b>30,516</b>

\*excludes Stroger Specialty Care, CORE, Stroger-Hospital Based Clinics, Sengstacke GMC & Psych, Austin Behavioral Health, and assuming all registrations are provider visits



# CountyCare Health Plan Financial and Operational Statistics



COOK COUNTY  
**HEALTH**

# Income Statement for the Ten Months ending September 2019 (in thousands)

	Year to Date		
	Actual	Budget	Variance
Member Months	3,198	3,450	(252)
<b>Revenue</b>			
PMPM	1,466,160	1,551,372	(85,212)
Hospital Supplemental Access Payments	345,710	345,710	0
<b>Total Revenue</b>	<b>1,811,870</b>	<b>1,897,082</b>	<b>(85,212)</b>
<b>Expense</b>			
<b>Total Admin Expenses</b>	<b>66,246</b>	<b>69,426</b>	<b>3,180</b>
<b>CCH Clinical Expenses</b>			
Claims	99,601	201,638	102,037
Pharmacy Claims	13,695	30,580	16,885
Care Management	9,620	-	(9,620)
<b>Total CCH Clinical Expenses</b>	<b>122,917</b>	<b>232,218</b>	<b>109,302</b>
<b>External Clinical Expenses</b>			
Claims	910,718	792,311	(118,408)
Hospital Supplemental Access Pmt	345,710	345,710	-
Pharmacy Claims	252,136	271,098	18,962
Care Management	34,180	65,645	31,465
Care Management Analytics	6,020	9,500	3,480
Dental Claims	30,694	34,724	4,029
Transportation Claims	13,983	32,390	18,407
Optical Claims	5,633	4,017	(1,616)
Member Incentives	2,921	3,050	129
<b>Total External Clinical Expenses</b>	<b>1,601,996</b>	<b>1,558,444</b>	<b>(43,552)</b>
<b>Total Clinical Expenses</b>	<b>1,724,912</b>	<b>1,790,662</b>	<b>65,750</b>
<b>Total Expenses</b>	<b>1,791,158</b>	<b>1,860,088</b>	<b>68,930</b>
Net Income Before Rate Adjustment	20,712	36,994	(16,282)
Medical Loss Ratio (MLR)	95%	94%	-1%
Net Income Before Prior Period Adj/IGT	20,712	36,994	(16,282)
IGT	27,009	33,248	(6,239)
Amortization	7,731	7,731	-
Net Income After IGT And Amortization	(14,028)	(3,985)	(10,043)
<b>Total CCH Impact</b>	<b>143,628</b>	<b>269,212</b>	<b>(125,584)</b>

\*Internal Claims based on paid claims and estimated IBNR provided by third-party actuaries priced at 100% of Medicaid rates

\*\*Cook County Health reflects a refundable deposit asset of \$50 million. The actual balance of this deposit may vary due to claims payment timing, however, replenishment of the deposit is reflected in Claims Payable on the balance sheet.



# CountyCare – Observations and CCH Reimbursement Rates

## Comments:

- CountyCare contributes \$144M to CCH through internal capture of CountyCare business at CCH
- CountyCare Medical Loss Ratio is better than National and Regional, sustained at 95% YTD
- Total membership was 318,857 as of September 2019
- Working with CCH leadership to increase CountyCare members access to clinical services at CCH facilities



# Correctional Health Services Financial and Operational Statistics



COOK COUNTY  
**HEALTH**

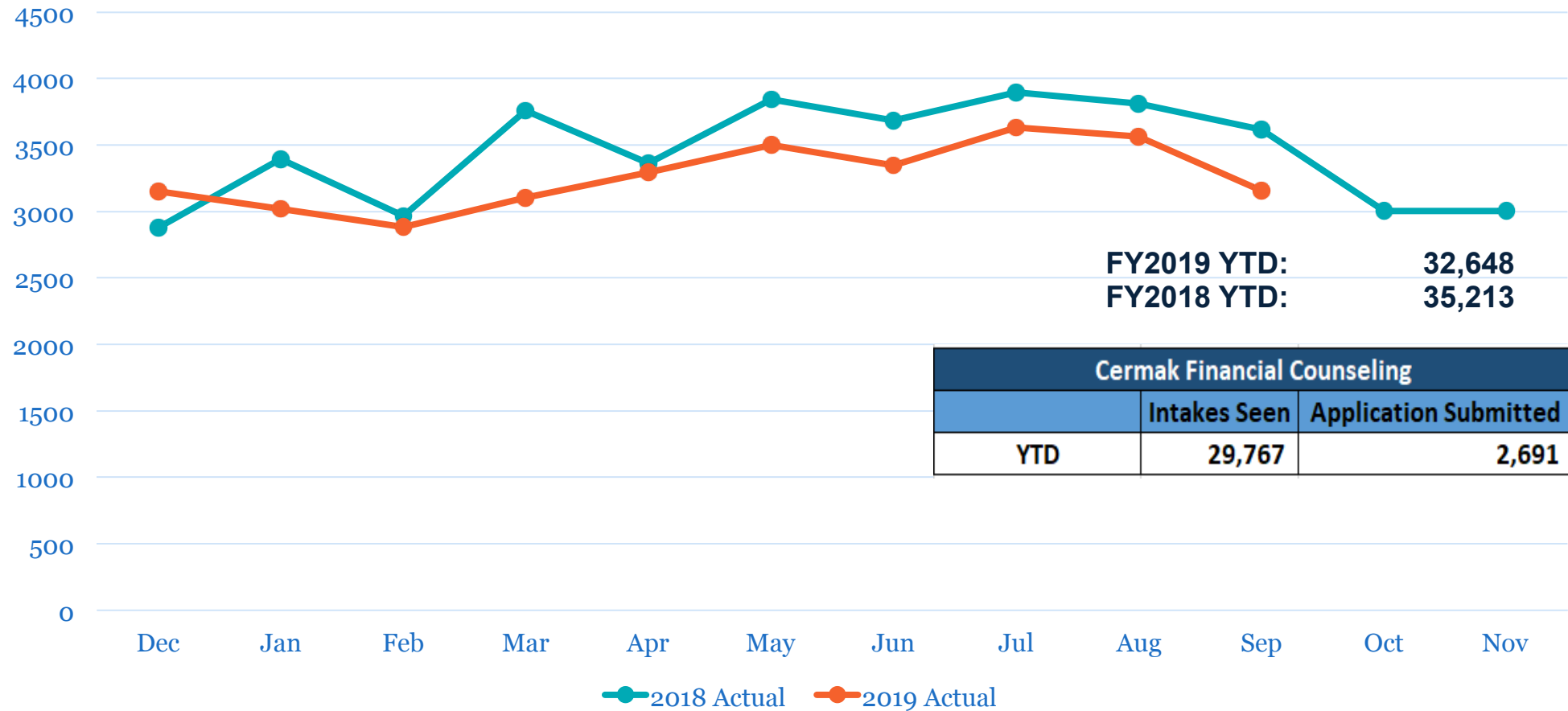
# Income Statement for the Ten Months ending September 2019 (in thousands)

Correctional Health Services	Year-To-Date		Variance	
	Actual	Budget	\$	%
Total Operating Rev	154	-	154	0%
<b><u>Operating Expenses</u></b>				
Salaries & Benefits	50,356	56,775	6,419	11%
Overtime	5,390	4,029	(1,361)	-34%
Contracted Labor	108	52	(56)	-107%
Pension*	8,123	19,996	11,873	59%
Supplies & Materials	641	758	117	15%
Pharmaceutical Supplies	7,684	8,333	650	8%
Purch. Svs., Rental, Oth.	9,289	9,422	133	1%
Insurance Expense	309	-	(309)	n/a
Depreciation	86	86	-	0%
<b>Total Operating Exp</b>	<b>81,987</b>	<b>99,451</b>	<b>17,464</b>	<b>18%</b>
<b>Operating Margin</b>	<b>(81,833)</b>	<b>(99,451)</b>	<b>17,619</b>	<b>18%</b>
<b>Operating Margin %</b>	<b>na</b>	<b>na</b>	<b>na</b>	<b>na</b>
<b>Non Operating Revenue</b>	<b>80,406</b>	<b>82,744</b>	<b>(2,337)</b>	<b>-3%</b>
<b>Net Income/(Loss)</b>	<b>(1,426)</b>	<b>(16,708)</b>	<b>15,281</b>	<b>91%</b>



# Correctional Health Operation Overview for the Ten Months ending September 2019

## Total Intakes



### Comments:

- 91% of intakes are screened by financial counselling to ensure continuity of coverage





# Cook County Dept. of Public Health Financial and Operational Statistics



COOK COUNTY  
**HEALTH**



# Income Statement for the Ten Months ending September 2019 (in thousands)

COOK COUNTY PUBLIC HEALTH	Year-To-Date		Variance	
	Actual	Budget	\$	%
<b>Total Operating Rev</b>	956	1,517	(561)	-37%
<b><u>Operating Expenses</u></b>				
Salaries & Benefits	7,411	8,616	1,205	14%
Overtime	25	6	(20)	-340%
Contracted Labor	115	15	(100)	-656%
Pension*	1,167	2,781	1,614	58%
Supplies & Materials	12	97	85	87%
Purch. Svs., Rental, Oth.	324	2,029	1,705	84%
Insurance Expense	53	-	(53)	n/a
Depreciation	2	2	-	0%
Utilities	-	83	83	100%
<b>Total Operating Exp</b>	9,109	13,629	4,520	33%
<b>Operating Margin</b>	(8,153)	(12,112)	3,959	33%
<b>Operating Margin %</b>	na	na	na	na
<b>Non Operating Revenue</b>	1,167	1,455	(288)	-20%
<b>Net Income/(Loss)</b>	(6,986)	(10,658)	3,671	34%



# CCDPH Operation Overview for the Ten Months ending September 2019

	Program Title	Metric	YTD Thru Sept. 19	FY19 Target
Public Health	Administration	Percent of high-risk infant APORS (Adverse Pregnancy Outcome Reporting System) referrals received that are contacted for follow-up by the Public Health Nurse within 14 calendar days of referral	100%	85%
		Cost per county residents served	\$5.71	\$5.71
	Environmental Health	Cost per Inspection	\$208.56	\$208.56
		Time from receipt of Chlamydia or gonorrhea report to field (days)	7	5
	Communicable Diseases	Percent of food establishments with isolated illness complaints within a contracted community or unincorporated Suburban Cook County that are inspected within 2 business days of receipt of complaint	100%	100%
	Program Title	Metric	YTD Thru August 19	FY19 Target
Lead Poisoning Prevention	Lead Poisoning Prevention	Percentage of cases with elevated blood levels visited within the timeline provided in protocols	72%	90%
		Percentage of cases with elevated blood lead levels who receive		
TB Program	Program Title	Metric	YTD Thru August 19	FY19 Target
	TB Program	Number of completed Direct Observation Treatments (DOT)	94%	91%

# CCH Administration Financial Statements



# Income Statement for the Ten Months ending September 2019 (in thousands)

<u>Administration</u>	Year-To-Date		Variance	
	<i>Actual</i>	<i>Budget</i>	<i>\$</i>	<i>%</i>
<b><u>Operating Expenses</u></b>				
Salaries & Benefits	29,719	31,756	2,036	6%
Overtime	241	142	(99)	-70%
Contracted Labor	5,596	1,890	(3,706)	-196%
Pension*	4,711	15,476	10,764	70%
Supplies & Materials	174	519	345	66%
Purch. Svs., Rental, Oth.	1,285	10,513	9,228	88%
Insurance Expense	227	-	(227)	n/a
Depreciation	3,178	3,178	-	0%
<b>Total Operating Exp</b>	<b>45,131</b>	<b>63,472</b>	<b>18,341</b>	<b>29%</b>
<b>Operating Margin</b>	<b>(45,131)</b>	<b>(63,472)</b>	<b>18,341</b>	<b>29%</b>
<b>Non Operating Revenue</b>	<b>4,711</b>	<b>8,096</b>	<b>3,385</b>	<b>42%</b>
<b>Net Income/(Loss)</b>	<b>(40,420)</b>	<b>(55,377)</b>	<b>14,956</b>	<b>27%</b>

Unaudited Financial Statement



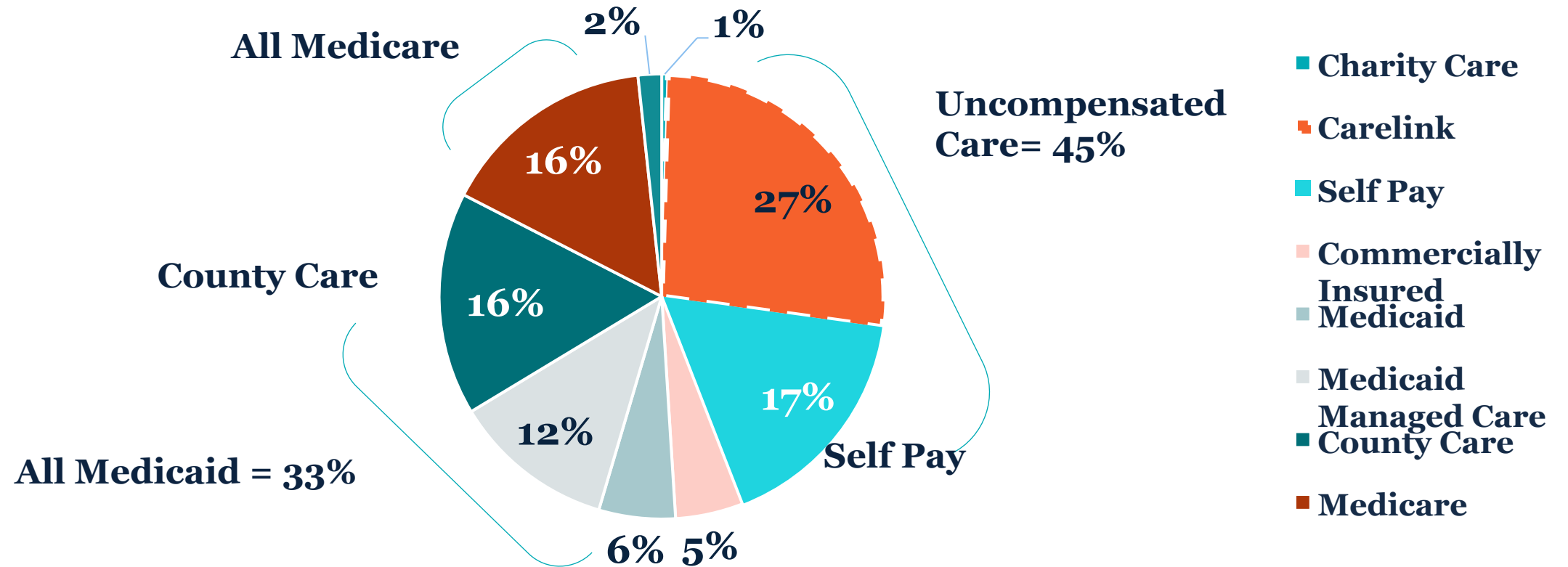
# Appendix

## System-wide Volumes / Stats

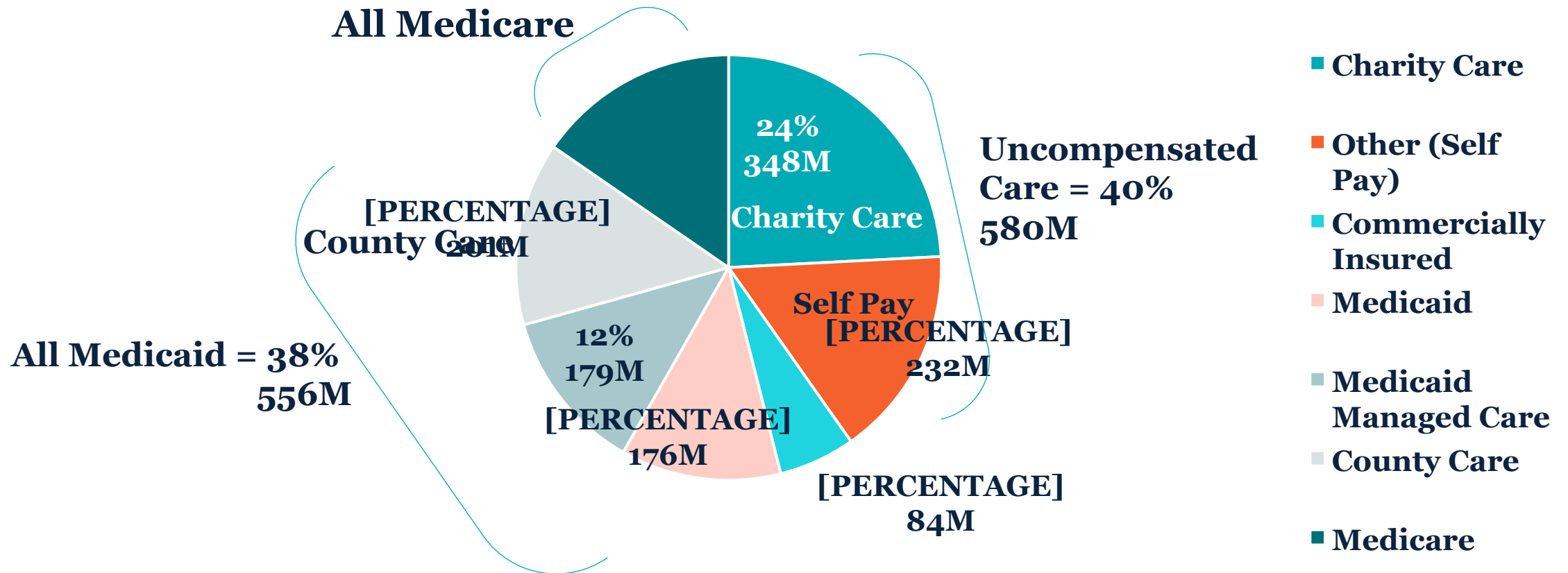


COOK COUNTY  
**HEALTH**

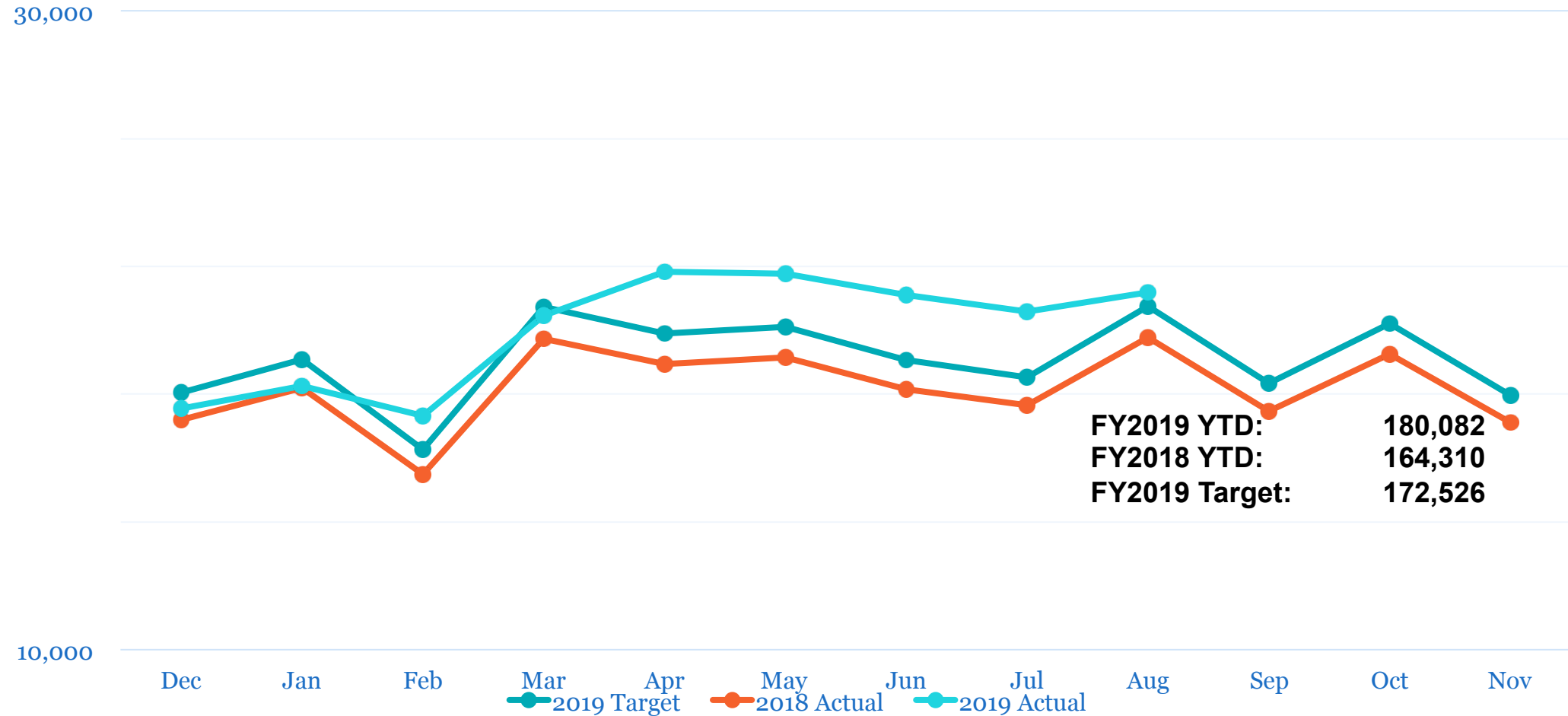
# System Payor Mix By Visit as of September 2019



# System Payor Mix By Charges as of September 201

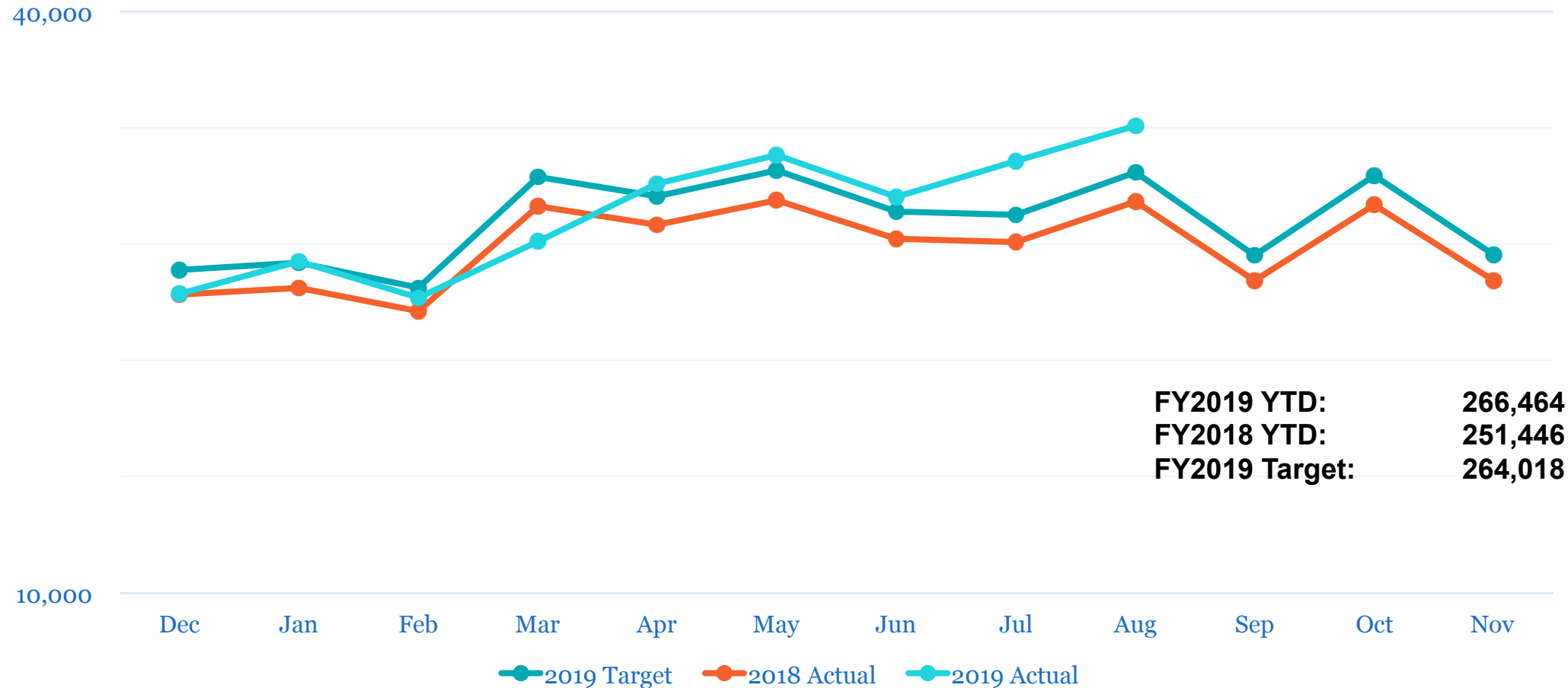


# Primary Care Provider Visits

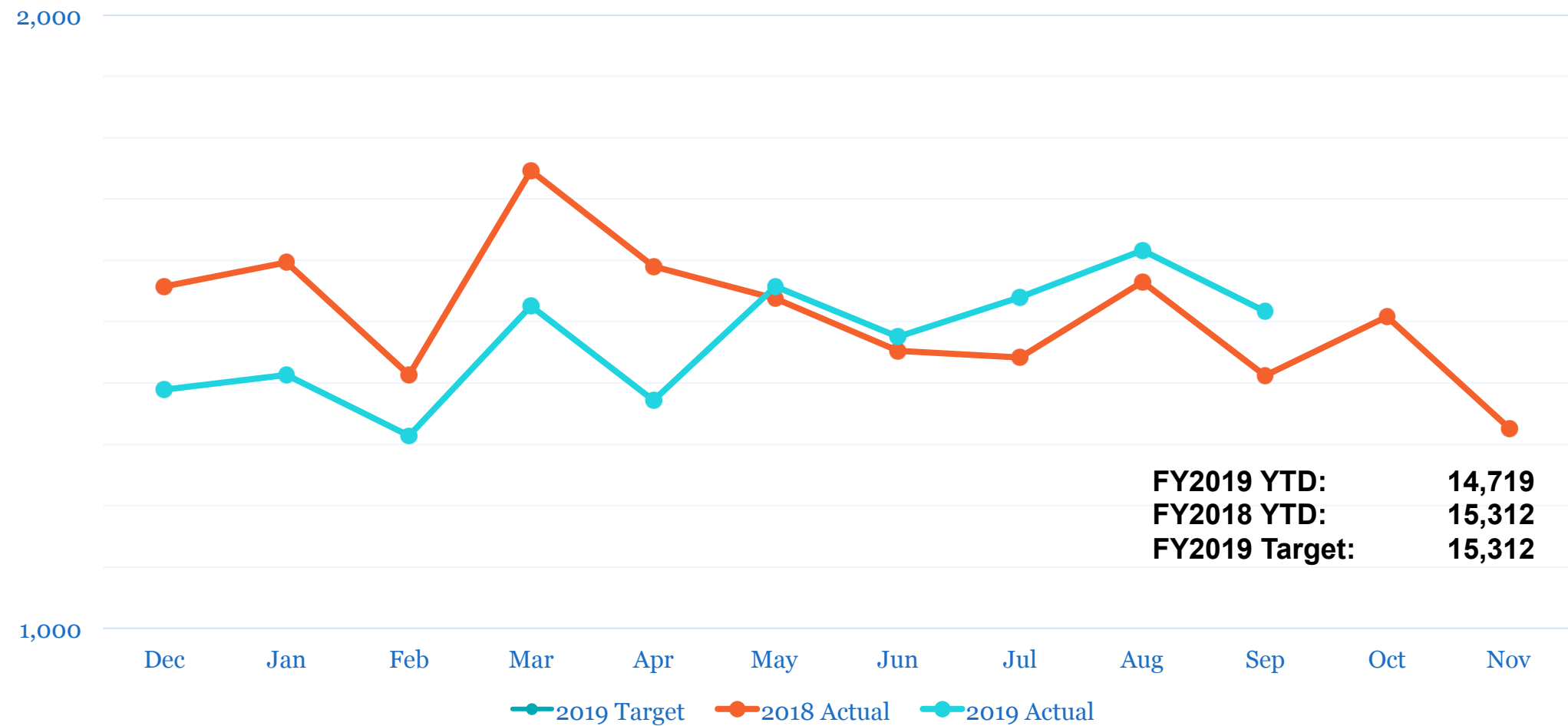




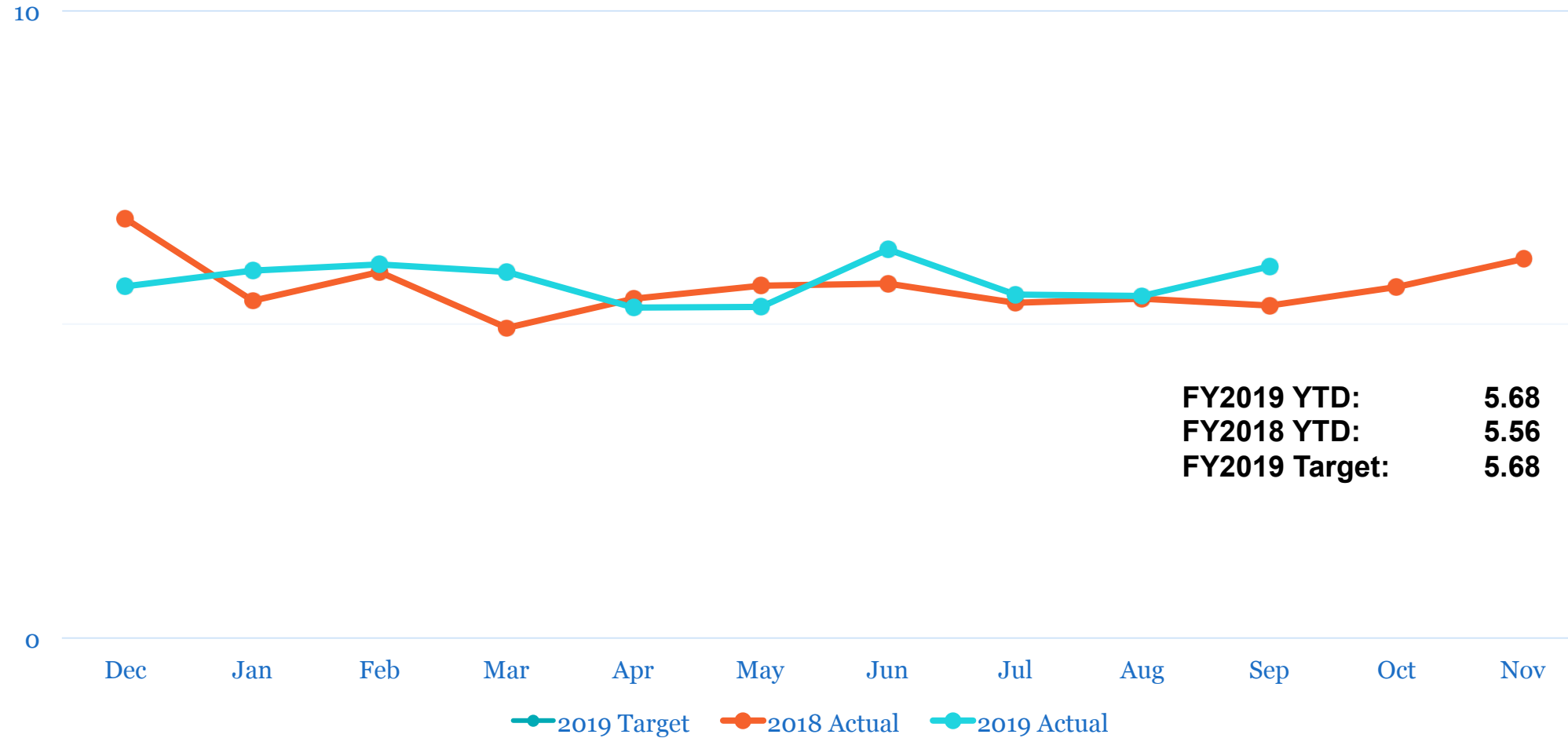
# Specialty Care Provider Visits



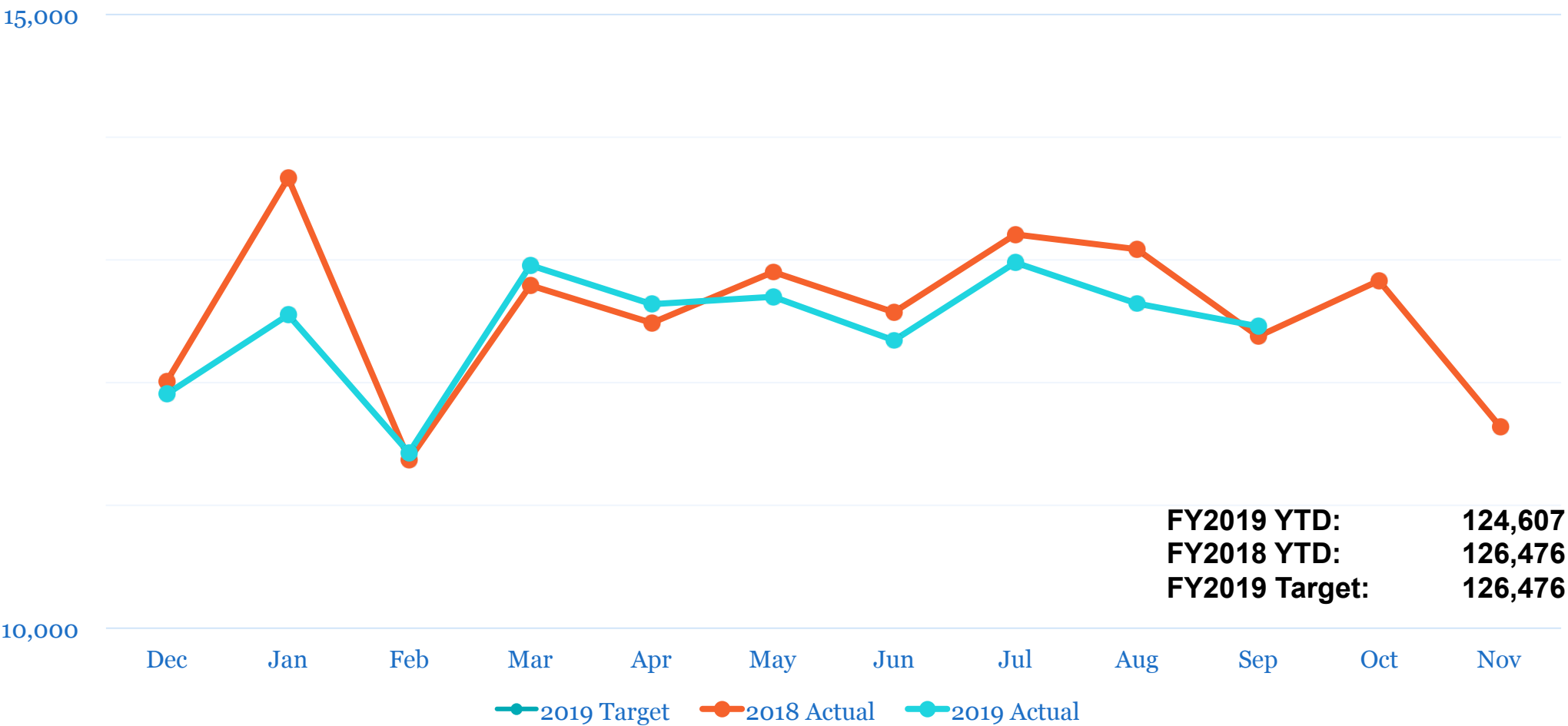
# Total Inpatient Discharges



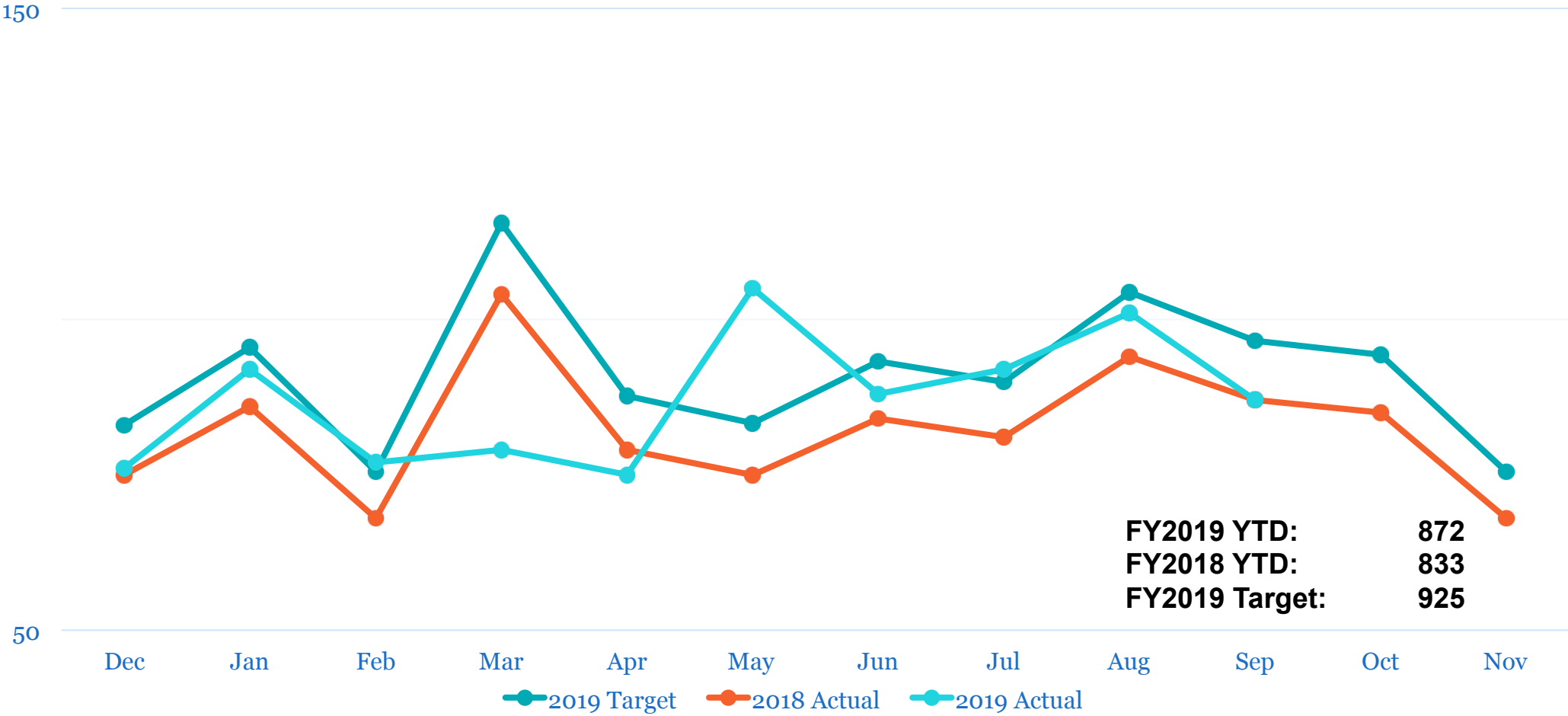
# Average Length of Stay



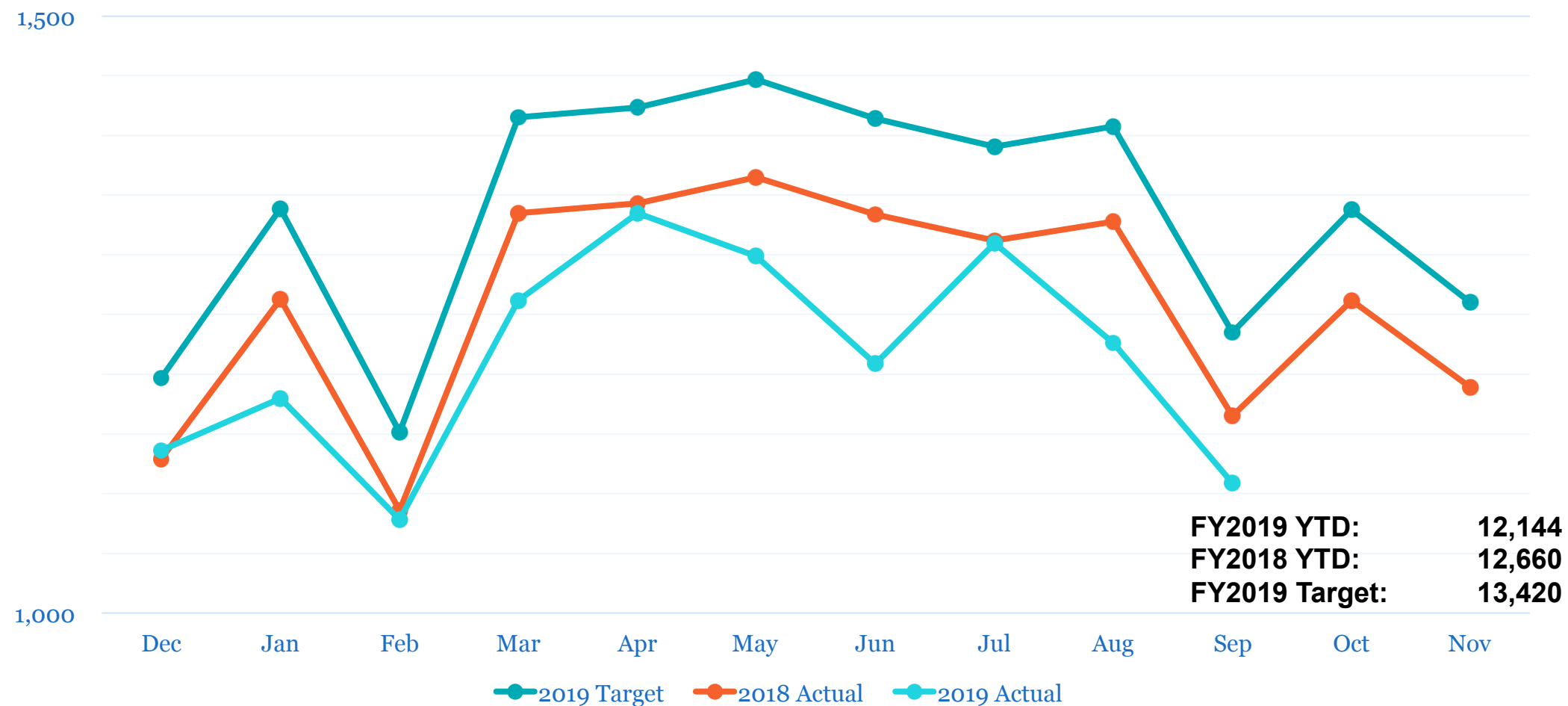
# Total Emergency Room Visits



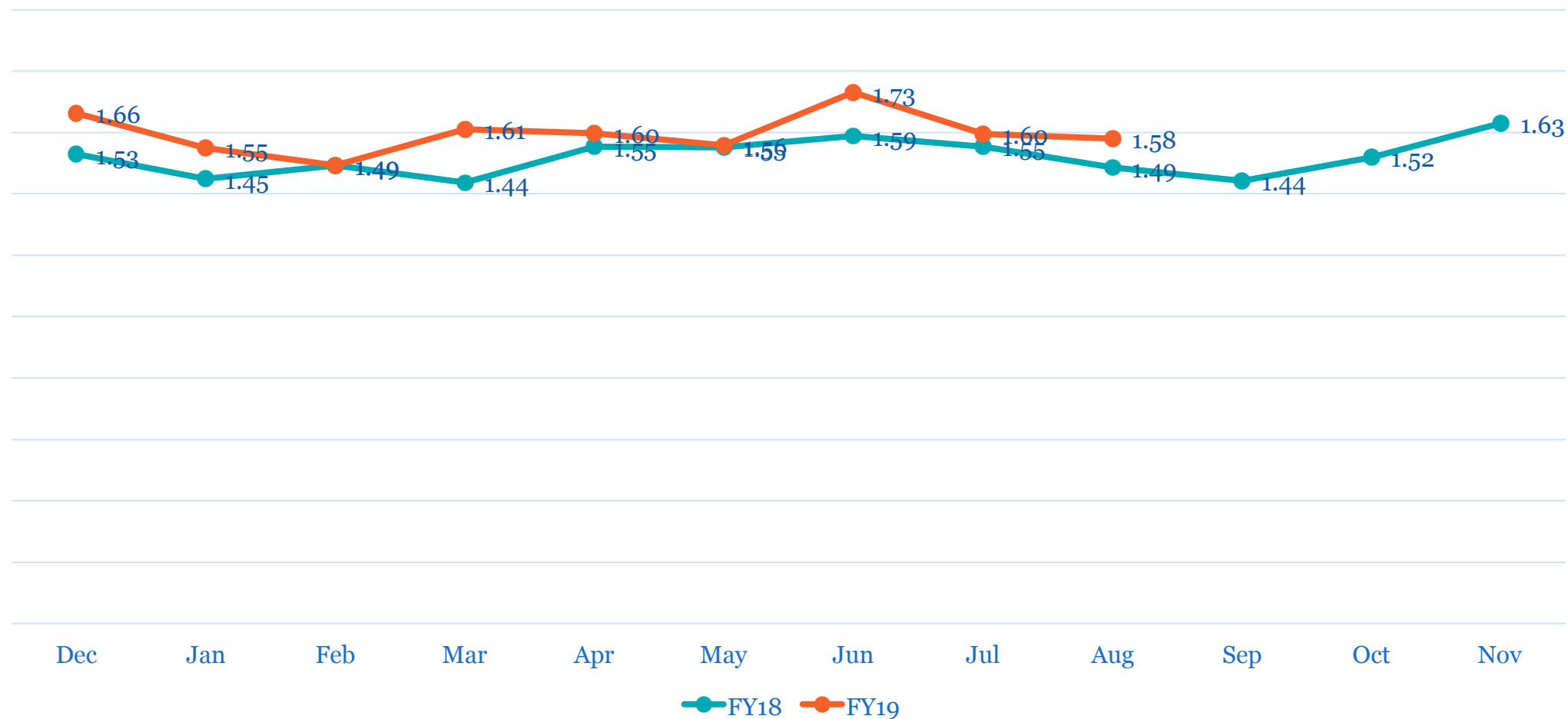
# Total Deliveries



# Total Surgical Cases



# Case Mix Index



# Questions?



COOK COUNTY  
**HEALTH**